The Groves To Close

Bringing neighbors closer to their comme

August 2019

Bug & Weed Mart Opens East Mesa Location

By Jamie Killin

or even the most enthusiastic do-it-yourselfers, pest and weed management can seem daunting, but Bug & Weed Mart's four-decade-long history goes to show that anything is possible if you have the right tools.

The company continues to stand out for its unique concept, and began with Jim LaBrie, a teacher at the time, deciding he liked the idea of do-it-yourself pest and weed control.

"My father took interest in Bug & Weed Mart, which is about to be a six-store chain," said his son Joe LaBrie. "At the time, it a was a one shot business that he stumbled upon and he liked the idea once he learned that you could actually get the same exact products that a professional would apply to your home, but that you could apply them at a fraction of the cost because this store sold them."

Now, 40 years later, the beloved pest control and lawn care brand is in high demand — continuing its expansion to a new East Mesa location late this summer.

While many people have been burned and exhausted by ineffective weed and pest solutions, Bug & Weed Mart provides cost-effective, professional grade products that really work, along with the education customers need to



use them effectively and safely.

"With the changing economies, we've noticed that there's a real focus on the quality and the satisfaction that people get from properly doing things themselves, and being good do-it-yourselfers," said Joe. "What we do is we show people exactly how to apply these products."

Due in large part to Jim's background in education, teaching customers how to properly use the products continues to be a large focus for the stores. This has helped in building its devoted customer base.

In turn, customers can feel confident doing their own pest control quickly and efficiently with the same level of expertise and equipment as professionals, without having to pay for all that comes with hiring a company, allowing customers to save a lot of money.

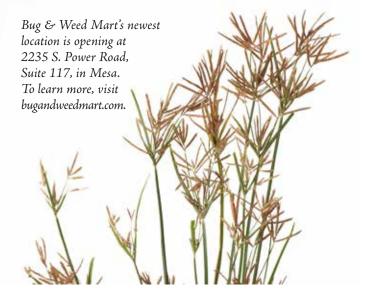
The stores cater to everyone, too, from the typical homeowner to students living in dorms.

"I don't think there is a segment of the market that

we don't sell to," said Joe. "I think our primary business by default is the homeowner, the person who's got a shed in the back and a lawn mower and maybe some cleaning products, and maybe takes care of patching his roof, somebody who's pretty handy.

But we find that people who live in condos, who already have an HOA that handles all those things, still want to do their own pest control. We find that students, students that move in maybe to a dormitory and end up with something they didn't ask for all of a sudden, come to us discreetly and say I want to handle this."

Customers can come to Bug & Weed Mart for help with weeds and nutgrass, scorpions, ants, and even the most feared and difficult to manage pests like bed bugs and termites



CELEBRATE LABOR DAY WEEKEND ON THE SALT RIVER

Submitted by Lynda Breault, Salt River Tubing
elebrate Labor Day weekend on the Salt River
at the 24th annual Labor Day Salt River Heroes
= Litter Zero event, Saturday, Aug. 31 through
Monday, Sept. 2, from 8:30 a.m. to 6 p.m.

"Enjoy a floating beach blast Labor Day weekend with us! The Salt River is loaded with chills and thrills while shooting the rapids in the great outdoors," said Salt River Tubing President and Chief Executive Officer Henri Breault. "Our recreational paradise in Tonto National Forest is the coolest adventure for fun in the sun! Help us keep the Salt River clean and beautiful for future generations to enjoy."

Salt River Tubing will be distributing free litter bags and encouraging tubers to *stash and bag* their picnic trash during the National Take Pride in America event. As an added bonus, Salt River Tubing will also be distributing free patriotic leis to the first 500 tubers each day.





Radio stations LIVE 101.5 and KNIX 102.5 will be on-site with free giveaways and Monster Energy Beverage Company will also be distributing free energy beverages to attendees

For event details, please visit saltrivertubing.com. Daily operating hours at Salt River Tubing are 9 a.m. to 6:30 p.m. The cost of tube rental is \$17 plus tax and fees per person or tube, which includes inner tube rental, shuttle bus service and free parking at Salt River Tubing.

Salt River Tubing accepts Visa, Mastercard, American Express and Discover cards and cash. Credit card and cash transactions require a valid driver's license for tube rental deposits and credit card information. Please visit saltrivertubing.com for more details regarding credit card transactions.

TUBING TIPS

Shooting the Salt River rapids is great fun, and company officials recommend the following helpful tubing tips to

assist tubers in planning their floating beach blasts for the holiday weekend:

- A valid driver's license is required for a tube rental deposit per five tubes rented.
- Children must be at least 8 years or older and 4 feet tall for tubing and shuttle bus service.
- Life vests are strongly recommended for children, non-swimmers and inexperienced swimmers.
- Glass containers by law are not allowed in the Salt River Recreational Area. Ice chests will be inspected for glass containers before boarding shuttle buses. Please use plastic bottles or aluminum can containers.
- Have a great time during your floating beach blasts, but remember that drugs, alcohol and the Salt River do not mix. Responsibly appoint a designated driver before your tubing adventure.
- Floating picnic ideas include fresh fruit, burritos, fried chicken or sandwiches. Pack picnic items in Ziploc bags to keep dry. Please stash and bag all picnic supplies in litter bags while floating.
- Ice chest/coolers: Fill with ice, sport drinks, fruit juice and water. One to two bottles of water per hour while floating is recommended to help prevent dehydration.

Salt River Tubing is located in Northeast Mesa, just minutes from Highway 202 East and Power Road (North) Exit 23A, in beautiful Tonto National Forest. For more information about Salt River Tubing and the Labor Day event, please visit saltrivertubing.com, or call (480) 984-3305.

Publishing | Design | Writing | Photography

POSTAL PATRON ECRWSS

PRSRT STD U.S. POSTAGE PAID PHOENIX, AZ PERMIT #4460

In This Issue

Self Development Academy 2	Mesa Public Schools8
Falcon Field Airport Update 3	Little Palms Preschool13
John's Barbershop4	Madcap Mardi Gras14
Mesa Community College 5	Positive Aging Strategies16
Las Sendas Golf Club6	Service Directory19

KINDERGARTEN PROGRAM OFFERS Logic and Reason with Creativity

Submitted by Sami Majeed J.D., Chief of Schools, Self Development Academy

If you Google *goals for a kindergartner*, you are bound to come across a few key objectives: letter recognition, learning site words, learning that reading goes from left to right.

This is Google doing its job: giving us the middle, the most likely result you would receive. Google will not give you the extraordinary because that is not what it is meant to do.

However, tucked deep into the results is an astonishingly refreshing link to a video on Facebook. It is of kindergartners' reading with a keen understanding of character development to the founder of an accelerated and enrichment-based school, Self Development Academy.

It is exhilarating to watch. Every child reads like a child actor, but Dr. Anjum Majeed is watching something else, she is testing them to see if their superb reading skills truly translates into comprehension — can they make predictions, can they extrapolate to the real world?

To watch this video of Self Development Academy kindergartners reading to Dr. Majeed, go to https://tinyurl.com/y5alco6r.



Self Development Academy is steeped in theory, but also in practice. Loads of it. And with some stellar results. The school celebrates its 20th anniversary next year, but every anniversary the school has been given the gift of ranking at the very top in Arizona and even the nation — ranked No. 3 in 2018 (Niche.com 2018).

As well, Arizona named Self Development Academy *Charter School of the Year* a few years back for its commitment to not only kindergartners, but also higher grades.

How many of us have been neck deep in a child's long, run-on sentence story that will not end? Which parent would not want their child to be able to tell a vivid, gripping, and most importantly, succinct story that happened to them earlier?

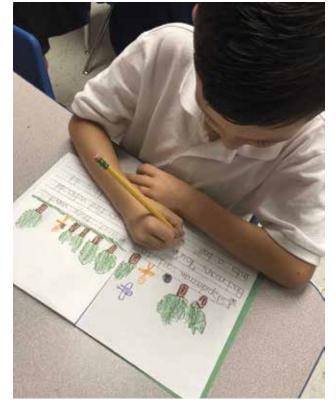
Never satisfied with just being at the top, the school has innovated again, offering a one of a kind, creative writing program. Kindergartners learn the art of storytelling, understanding the power of myths to retell, using visual arts to represent narratives, designing characters from scratch, building themes to construct a full story, and learning exhilarating creative non-fiction.

Yet, Self Development Academy is nothing if not balanced. For every Math or Science award they receive, they break new grounds on the academic level in the literature courses they teach.

So, it comes as no surprise that they have balanced their creative writing program with a logic and critical thinking program. Their focus is on whole brain thinking, whole brain learning, and full self-development.

Their Logic program answers a common problem: how do you transfer the precise reasoning that accompanies learning different types of math into everyday thinking? So, they extracted that analytical, piercing process that allows us to understand difficult geometry or calculus problems.

They have somehow taken that ability, isolated it, and developed a class that just exercises that portion of the brain — the critical thinking and reasoning portion. It is *thinking*



distilled, filtered, and consumed, like fresh spring water.

Self Development Academy's kindergarten program works because, for parents, it is everything that their child needs. It is a rigorous program done right — high expectations mixed with creativity in a nurturing environment. Their new creative writing and logic programs makes you wonder what great stories the kindergartners will tell their parents and teachers at the end of year!

Self Development Academy is now enrolling for the school year 2019-2020. Limited space is available. To find out more about Self Development Academy, please call (480) 641-2640.



Self Development Academy

ACADEMIC EXCELLENCE AWARD • CHARTER SCHOOL OF THE YEAR





Start right. Right from the start.

Because we can see the future.

SELF DEVELOPMENT PRESCHOOL (2-5 years old) Using a well-planned thematic curriculum, the preschool prepares students for their elementary school success.

Students complete their kindergarten year reading fluently and solving mathematics problems at one to two grade levels ahead.



AS AN ACCELERATED, K-8 CHARTER SCHOOL, our goal is to inspire a passion for life-long learning. We provide nurturing, individualized learning strategies with new research-based and traditional learning methods.

NOW ENROLLING 2019-2020 (Limited Space Available)

SELF DEVELOPMENT PRESCHOOL

(480) 396-3522 1721 N. Greenfield Rd., Mesa, AZ 85205 SELF DEVELOPMENT ACADEMY- MESA (480) 641-2640 1709 N. Greenfield Rd., Mesa, AZ 85205 SELF DEVELOPMENT ACADEMY-EAST MESA (480) 641-2640 7930 E. Baseline Rd., Mesa, AZ 85209 SELF DEVELOPMENT ACADEMY-GLENDALE (480) 641-2640 16635 N. 51st Ave., Glendale, AZ 85306 SELF DEVELOPMENT ACADEMY - PHOENIX (602) 274-1910 1515 E. Indian School Rd., Phoenix, AZ 85014

WWW.SELFDEVELOPMENTACADEMY.COM



Published by

Mesa, AZ 85215

© Copyright 2019 by Phillips West. All Rights Reserved. E-mail: Publisher@PhillipsWest.com

(480) 748-1127

EDITOR-IN-CHIEF Kim Phillips

ADVERTISING

Monica Adair (480) 772-1949 Kim Phillips (480) 748-1127

STAFF WRITERS

Dawn Abbey, Jamie Killin Mercy Rivera

COPY EDITOR

Randall Clarke

DESIGN

Lucky You! Creative, publication design Erin Loukili, Jaclyn Threadgill www.luckyyoucreative.com

Keen Visual Media, website design Ramey Newell www.keenvisualmedia.com

CONTRIBUTORS

Jon Englund, John Karadsheh, Lorraine Ryall

www.UpCloseAZ.com

COMMUNITY

Mesa District 5 Shares Falcon Field Airport Update

Submitted by Councilmember David Luna

₹alcon Field Airport, an economic hub located in District 5, has shared the following information about the results of its recently updated Airport Master Plan. Since 1941, Falcon Field Airport has played a significant role in the City and the Master Plan paves the way for the future.

AIRPORT MASTER PLAN

In 2017, the Mesa City Council accepted grants from the

of Transportation to help fund an update to the Falcon

Field Airport Master Plan. The Master Plan is a compre-

current and future forecasts of airport activity. It provides

next 10 to 20 years, focusing on safety, efficiency, economic development and environmental compliance. Coffman

Associates was hired to complete the update, and the Mesa

City Council approved the Master Plan on July 8, 2019.

direction for future development of the airport over the

hensive analysis of airport infrastructure needs based upon

Federal Aviation Administration and Arizona Department



 More jobs and annual economic benefit than any other general aviation airport in the Phoenix area, including Scottsdale, Chandler, and Phoenix-Deer Valley airports

When the Boeing Company, located adjacent to Falcon Field, is included, the annual economic benefit increases to \$6.8 billion.

AIRPORT FACTS AND FORECASTS

- Over 700 aircraft are currently based at Falcon Field; 960 based aircraft are forecast in 2037.
- Over \$27 million in airport capital improvements are planned over the next several years (not including capital investments made by airport tenants and users).
- In 2018, Falcon Field was the fifth most active general aviation airport in the United States.
- Falcon Field is financially self-sustaining and does not receive any money from the City General Fund to operate.

Falcon Field Airport truly is the gem of District 5. ■

As always, if I can be of service to you, or you wish to speak with me, I can be reached via email at district5@mesaaz.gov,



Bug & Weed Mart

You Win. Bugs Lose.

Whether it's for scorpions or bed bugs, crickets or nut grass, our do-it-yourself method delivers proven results.

We will show you how!



Buy any scorpion granule or spray, receive a FREE 10-pack of Sticky Glue Traps

(\$8.89 value)

– OR –

Buy BOTH scorpion granules & spray, receive a FREE 25-pack of Sticky Glue Traps

(\$19.89 value)

Some exclusions may apply. One coupon per customer. Expires August 31, 2019.

6 Valley locations, including 2 in Mesa!

bugandweedmart.com



1356 S. Gilbert Rd. Gilbert, & Hampton (south of Southern) Next to Carl's Jr. 480-497-0535



NEW STORE! EAST MESA 2235 S. Power Rd. Power, south of Baseline Road Just steps north of Sherwin Williams 480-590-4908

LOCAL BUSINESS

Consignment Boutique Offers

EASY WAY TO SELL YOUR Unwanted Quality Clothing

Submitted by Sweet Repeats Ladies Consignment Boutique

s the temperatures here in the Valley remain in the 100s, many of us are doing seasonal clothing rotation by cleaning out our closets and digging out those favorite summer tank tops and shorts we couldn't live without last year.

As we pull these beloved items from boxes, or that super high shelf in the closet, sometimes we aren't quite as enamored as we were just a short six months ago. Maybe

it's the color or the cut. Maybe they somehow shrunk in the closet while we weren't looking. So, now what do you do?



considered putting your items in a

consignment store? It's easier than you may think.

Here in the East Valley, Sweet Repeats Ladies Consignment Boutique is always looking for new merchandise to offer its clients. For more than eight years, this locally owned shop has been helping customers turn overfilled closets into cash.

Tucked away in a small plaza on the corner of University Drive and Recker Road, Sweet Repeats prides itself on the quality of merchandise it offers. Every item is inspected, and only better-quality, name brand options, in nearly new condition, are accepted.

It is estimated nearly 85 percent of used clothing ends up in landfills every year. Most of us already recycle some items in our lives, such as cans and bottles. So, why not your clothes? ■

For more information, call (480) 275-2480. Sweet Repeats Ladies Consignment Boutique is located at 6039 E. University Drive.

LOCAL BUSINESS

JOHN'S BARBERSHOP Celebrates 40 Years in Mesa

ohn's Barbershop shows there's a lot more to a barbershop than just a haircut.

The family-owned and operated business is celebrating 40 years of fantastic haircuts, exceptional customer service and a welcoming atmosphere this year.

Since the barbershop's namesake John opened the business in September of 1979, it's become a treasured part of the Lepianka family — with John's son John now owning the business, and four generations working there throughout its history.

The Lepiankas extend that focus on family to their customers as well, making everyone who walks through the door feel at-home with its outdoorsy atmosphere that highlights the family's history as well as its customers.

"We've always been a close-knit family, we've always gone hunting together, fishing together, camping, just enjoying the outdoors," said John. "So, we have customers that come in and enjoy those things too and they can

relate. We have a whole wall in the back with pictures of customers with their sons and daughters catching their first fish, or on their first hunt."

In fact, it's not uncommon for customers to stop by and chat about the outdoors, or a recent hunting or fishing trip. The barbershop's clients truly do

feel at home — being greeted by name upon arrival, and with some clients being customers for over 30 years — even after moves and establishing their

"Our customers like that we have a family atmosphere and that it's an old school barbershop," said John. "We've had guys tell us they like it

here because you feel comfortable here. We try to greet everyone by their first name and make them feel more like family than a customer."

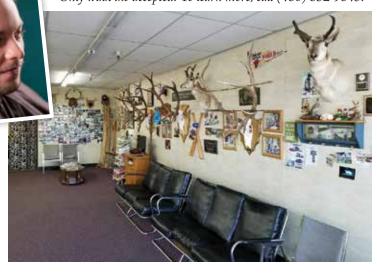
For John, its rewarding to see his father continue to work in the barbershop, seeing his customers grow and spreading the word about the barbershop to their growing families.

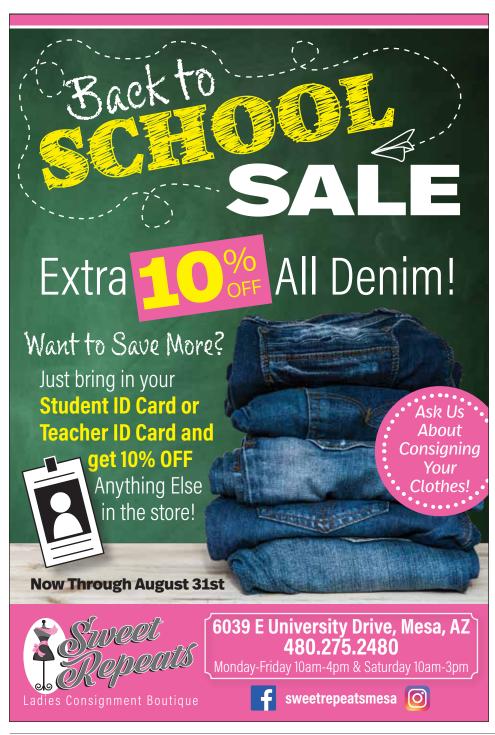
"The kids that he was cutting hair for when they were maybe 10-years-old are now coming in with their sons and their Dads still, too," said John.

The barbershop's long history also translates to a lot of experience, with original owner John boasting 50 years of experience, another barber having 60 and yet another with 40 years. Owner John himself has been working in the shop for 17 years, bringing John's barbershop to over 150 years of combined experience.

The shop provides all kinds of haircuts for children and adults, including flat tops, fades, and high and tight cuts. ■

John's Barbershop is located at 3929 E. Main St. in Mesa. Only walk ins accepted. To learn more, call (480) 832-9845.







Mesa Community College Offers Four Resources to Assist in College Funding

Submitted by Mesa Community College ow am I going to pay for college?" Mesa Community College (MCC) student service Advisors say that's one of the first questions they

Fortunately, one of MCC's many free services is to help students explore a wealth of potential scholarships, grants and other funding opportunities. Students have already made a wise, money-saving decision by choosing a community college. At MCC, tuition is 75 percent less than at most state universities.

Here are four resources that can make pursuing degrees or career training happen.

1. FEDERAL FUNDS

FAFSA [fafsa.gov], the Free Application for Federal Student Aid, is the key to finding federal grants, scholarships, and low-interest loans. Complete the online application as soon as possible in order to be awarded before school starts. You will need MCC's Federal ID number (001077) as well as some documentation, which is listed on MCC's Financial Aid website [mesacc.edu/financial-aid].

Gain skills while earning money for college with an MCC Work-Study job. After you receive your financial aid award, contact the financial aid department for workstudy eligibility. Work-study funds are very limited. If you don't qualify, you can still find job listings at MCC Career Services [mesacc.edu/career].

2. SCHOLARSHIPS

Maricopa Community Colleges Foundation Scholarships: Students attending MCC are eligible for scholarships from the Maricopa Community Colleges Foundation [mcccdf.org]. Proof of citizenship is not required for most of these. Fill out one application and you'll be notified of the ones for which you might qualify.

The Presidents' Honors Scholarships are for



Maricopa County high school students who have just graduated with a 3.25 GPA or higher. Attend any Maricopa Community College and the scholarship covers the cost of in-county tuition for 15 credit hours per semester, and automatically renews for a total of four consecutive semesters (summers excluded) as long as the criteria for continued enrollment is met.

MCC Scholarships have been established by generous faculty, alumni and community members for MCC students only. Find them at [mesacc.edu/scholarships] as they become available throughout the year.

3. MESA COMMUNITY COLLEGE RESOURCES

The Veterans Center [mesacc.edu/veterans] helps those who have served our country find assistance, especially with receiving their military college benefits that can include tuition, books and funds for dependents. Additional resources include the Veteran Appreciation Scholarship at MCC and Veterans United Foundation.

American Indian Institute [mesacc.edu/aii] assists Native American students in applying for educational funding offered by many American Indian tribes.

4. COMMUNITY AND OTHER ORGANIZATIONS

Apply for higher education money from groups such as College Success Arizona [collegesuccessarizona.org], AZ Community Foundation [azfoundation.org] and Nina Mason Pulliam [ninapulliamtrust.org/scholars/mcc/].

MCC has an extensive list of scholarship opportunities made available by a range of private groups from the American Welding Society [www.aws.org/foundation/ page/scholarships] to the American Helicopter Society's engineering scholarship [ahsaz.org]. Organizations such as the Geneseo Migrant Center [migrant.net/scholarships], American Association of University Women [aauw.org] and Korean American Scholarship Foundation [kasf.org] are among the scholarships for which you can apply if you fit certain criteria.

Why pay for online searches when you can use free MCC financial aid services. If you have a quick question, you can email [mccfinaid@mesacc.edu] or, once you are registered and have your MEID (student ID), you can live chat at [mesacc.edu/financial-aid/chat-financial-aid].



Register Now for Fall 2019

Forge your career pathway at Mesa Community College Red Mountain Campus



- **New Nurse Assisting Certificate**
- Conveniently located in East Mesa
- One stop enrollment services
- Renowned faculty
- Undergraduate research opportunities
- Intimate class sizes
- Affordable
- University transfer pathways

Financial aid and scholarships available Free parking, free tutoring, free counseling & advising

Make it Happen at MCC Red Mountain Campus

■ 7110 East McKellips Road, Mesa, AZ 85207 ■ 480-654-7200 ■ mesacc.edu/red-mountain

The Maricopa County Community College District (MCCCD) is an EEO/AA institution and an equal opportunity employer of protected veterans and individuals with disabilities. All qualified applicants will receive consideration for employment without regard to race, color, religion, sex, sexual orientation, gender identity, age, or national origin. A lack of English language skills will not be a barrier to admission and participation in the career and technical education programs of the District



MESA COMMUNITY COLLEGE A MARICOPA COMMUNITY COLLEGE Red Mountain Campus



For Title IX/504 concerns, call the following number to reach the appointed coordinator: (480) 731-8499. For additional information, as well as a listing of all coordinators within the Maricopa College system, visit http://www.maricopa.edu/non-discrimination.

LAS SENDAS GOLF CLUB

Award Winning Dining, Fabulous Entertainment and World Class Golf



THE GRILLE AT LAS SENDAS

SUNDAY FAMILY PASTA NIGHT

oo hot to cook? Want to spend quality time with family on Sunday night with a great meal and no hassle? Head over to The Grille at Las Sendas for Sunday Family Pasta Night.

Dinner starts with a Family Style Caesar Salad. Then each family member gets a choice of pasta entrée.

Choose from Penne or Orecchiette Pasta, smothered in Marinara or Alfredo Sauce and topped with Grilled Chicken or Italian Sausage, all accompanied by roasted mushrooms, peppers, onions, tomatoes, spinach and arugula, and sprinkled with Parmesan Cheese.

To dip in the sauce, add a flat bread of your choice for an additional \$6.

An assorted dessert platter lets everyone pick their favorite.

And all this is only \$33 for a family of four. Dinner is \$15 per adult, and \$7 per child, plus tax and gratuity.



THE GRILLE AT LAS SENDAS

BE HAPPY AND STAY COOL HAPPY HOUR AT THE GRILLE

iscover the coolest place to be on these hot summer days. Experience Happy Hour at The Grille at Las Sendas from 3 to 7 p.m. daily.

Relax in the cool of the misted, covered patio overlooking the Valley, mountains and desert, or head totally

inside to a high-top near the big-screen TVs.

Even better are the cool prices on your favorite icy cold drinks and the delicious bar food specials.

Wines by the glass are \$2 off, and draft beers are a \$1 off. Or try a Moscow Mule, like The Putin, Cucumber Mint or Cranberry for only \$6. A variety of Martinis, including the Las Sendas Dirty Martini, are \$8. An Original Mojito is \$5 and Traditional Margaritas, \$6.

The Grille offers the traditional, such as nine Jumbo Wings for \$8, or Savory Soft Pretzel Bites for \$6, as well as unusual compilations such as Sesame Braised Short Rib Street Tacos for \$7, Roasted Eggplant and Goat Cheese Dip for \$6, or Banh Mi Spring Rolls for \$6. With almost a dozen tasty options, everyone can find something tempting.

End your day on a cool and relaxing note watching the sun set (at last!) over the Valley below.

For more information, or reservations at The Grille at Las Sendas, call (602) 734-5524, or visit lassendas.com.

THE VISTAS PAVILION

TIME TO BOOK THOSE FALL AND WINTER EVENTS



HOLIDAY PARTIES

espite the sweltering summer weather right now, *Tis the Season* to start planning and booking corporate and/or family holiday parties.

The calendar for holiday parties at The Vistas Pavilion is filling up fast, so book your special personal or corporate holiday party now. We offer holiday buffets, plated entrees, holiday luncheons, and more. Your event becomes even more spectacular as The Vistas Pavilion glistens with sparkling lights and amazing seasonal décor. You can select from our menu or create your own with our Executive Chef.

Save half off venue fees if your event is booked during the week (valid Monday-Thursday) during the months of December 2019 and January 2020.

For more information, call Jess Miller at (480) 396-4000, ext. 227, or email jessmiller@lassendas.com, or visit lassendas.com



FALL WINE DINNERS

Save the Dates

Friday, Sept. 20, 6:30 p.m. reception, 7 p.m. dinner. Jackson Family Wine Dinner featuring wines from Napa, Sonoma, Oregon, Santa Barbara and Monterey. Friday, Oct. 25, 6:30 p.m. reception, 7 p.m. dinner Louis LaTour French Classic

Wine Dinner.

SUMMER WINE DINNER

Saturday, Aug. 17. Wine dinner. Winery TBD.

For more information about wine dinners, visit lassendas.com, or call (480) 396-4000, ext. 222.



THE GOLF SHOP

SUMMER SAVINGS ARE HOT AT LAS SENDAS GOLF SHOP



ant to expand that summer wardrobe? Now is the time. Drop in for great savings on all our men's and women's summer apparel on sale for 20 percent off all month. Save even more at the sale rack with discounts of 20 to 50 percent. Golf shoes are on sale as well. We carry many major brands, including Jamie Sadock, Annika, JoFit, Tail, Greg Norman, Travis Mathew, Ping, Under Armour, FootJoy, Antigua, and Black Clover.

Looking for golf equipment? Las Sendas Golf Shop is extremely competitive and will meet or beat any price on golf equipment. We recommend the newest PING G410 and Callaway *Epic Flash*, the two hottest lines in golf.



For women, we have nearly new PING GLe rental clubs for sale. Set includes: driver, three and five wood, sand wedge through seven iron, and putter. Contact the Golf Shop for pricing.

Golf rates for August are only \$49 every day. Fee includes golf, shared cart and driving range warm-up. After 8 a.m., receive a \$10 food and beverage voucher. Golf after noontime and receive a \$10 food and beverage voucher and a \$10 Golf Shop voucher.



REAL ESTATE



Tannis McBean MSA Realtor® HomeSmart The Williams & McBean Team Co-Owner Las Sendas Golf Club

Specializing in Family, Vacation, Golf Course Homes, Condominiums, and **Investment Properties**

tannis@wmtaz.com (480) 352 2614 www.wmtaz.com

The Williams and McBean Team Mission

"Our Commitment, Promise and Passion is to Provide an Exceptional and Engaging Client Centered Experience and Delivering Peak Performance Results"

ASK ME ABOUT OUR PRE-LAUNCH HOME MARKETING PLAN

A successful and stress-free home sale starts with essential pre-launch home preparation and development of customized marketing strategies. You only have one chance to make a first impression with consumers and their agents. Many sellers do not take enough time in advance of their home becoming active in the market costing money and additional time to get the home sold.







Your Community Connection By Tannis McBean

Paso Robles – An Unforgettable Journey in Wine

I along with great friends recently travelled on a week-long journey through the rolling hills of Paso Robles quickly becoming one of California's most popular wine tasting destinations. Paso Robles has its own unique vibe; each and every winery offers heart-warming service and fine wines for every palate and budget.

Our wine tasting experience began at Halter Ranch on a 2-hour Land Rover excursion over 280 acres of vineyards. Each stop on the tour featured a different wine including Cabernet, Syrah and Rhone style blends of Grenache, Mourvedre, Petite Verdot and Tannat all the while enjoying the breathtaking scenery.

On the Westside Hilltop of Paso Robles we discovered the handcrafted wines of Brochelle Vineyards, owned by Brock and Michelle Waterman. They describe their wines as "simple and pure, a marriage of power and elegance". My favorite was a flagship 2017 Zinfandel with notes of cocoa, black cherry and strawberry. This wine was served with a warm and fragrant Zinfandel chocolate cake prepared by our host in her home that morning – wow factor!

We spent a sunny afternoon at Sculpterra Vineyards, originally developed as a pistachio ranch and enjoyed premium Mourvedre, Sauvignon Blanc and Viognier. Dr Frankel, owner of the vineyard, founded "His Healing Hands", a mission that sends medical teams all over the world to care for the most needy under-privileged peoples on all five continents. The wine tasting venue is surrounded by fine art and the most extraordinary sculpture garden.

We had the pleasure of learning old world farming, traditional winemaking techniques paired with new world viticulture using French and American vines at over 12 different vineyards. Should you wish further information on this emerging and delightful wine region feel free to give me a call. Las Sendas Golf Club will be featuring 4 new Paso Robles wines on our wine list this fall.

Tannis McBean MSA Realtor® 480 352 2614 tannis@wmtaz.com



Summer Membership Drive Limited Time Offer





Join today for as low as \$588 per month!* *\$2,000 down | Call for further details

Find the perfect golf membership for you at Las Sendas.

Pay for Membership in Full *Receive \$1,000 credit

Trial Membership *1 year trial option

Junior Membership

Proxy Membership

*\$0.00 down payment/ play on existing membership

"New" Membership Financing *\$588/month and no interest plan

Contact our Membership office for further details (480) 396-4000



Las Sendas Golf Club 7555 Eagle Crest Dr. Mesa, AZ 85207

We are looking for FURNITURE & HOME DECORE consignments. Free yourself from unneeded stuff and earn cash by consigning with us!

Sorry, we'll be closed August 1st - 5th!

A Robin's Nest Resale and Consignment Shop (Alta Mesa Plaza) 5253 E. Brown Road, Suite 102/103

Mesa, AZ 85205 • 480-984-8485



Tuesday-Saturday 10:00 am - 6:00 pm

What's in Store?

Upscale gently used furniture, home goods, small appliances, wall art, jewelry, antiques, collectibles and more.

> For more information, visit RobinsNestResale.com or call Robin or Joshua @ 480-984-8485

facebook.com/RobinsNestResale

EDUCATION

Five Ways to Engage at Your Local School

Story submitted by Mesa Public Schools Photo by Laurie Struna

id you know that there are numerous ways to engage with your local school? Not only would you be providing valuable

assistance to the Mesa Public School District, but you will also feel fulfilled and energized in doing so. Here are a just a few ways of participating:

- 1. Volunteer your time. Whether you're available a few days a week or just an hour, spending time in a classroom provides long-term benefits for students and volunteers. Not sure working one-on-one with students is your strength? Contact your local school to learn about hands-on needs, such as shelving library books, assisting with the school garden, campus cleanup, and more.
- **2. Join the team.** Bus driver and cafeteria positions are perfect for retirees, college students and others with flexible schedules. Besides pay and benefits, you will make a life-changing connection with the students you see every day. The transportation, and food and nutrition departments are always looking for dedicated team members. Apply online at mpsaz.org/careers.
- **3.** Adopt a school. Community organizations adopt schools to meet any needs they may have, including supply drives or holiday support. Visit your neighborhood school and talk to the principal about opportunities to get involved. For help locating a school in need, contact the district communications and engagement department, (480) 472-0223.
- 4. Contribute ECA funds. Arizona taxpayers may earn a dollar-for-dollar tax credit on eligible extracurricular activity donations. Individuals may contribute up to \$200, and a couple filing jointly can contribute \$400. Eligible donations can go toward extracurricular activities, character education, testing fees for college credit or readiness (PSAT, AP and IB), career and technical education industry certification assessment, and other eligible activities. Learn more at mpsaz.org/eca.



5. Attend school events. Show your support from the audience at games, musical or theatre performances, and more. Residents 62 or older who live within district boundaries may pick up a Gold Card, which provides free or discounted admission to many school events. To sign up for a Gold Card, visit the Administrative Services Center, 63 E. Main St., or Curriculum Services Center, 549 N. Stapley Dr., or sign up online at mpsaz.org/communications.

Our Promise: Every student in Mesa Public Schools is known by name, served by strength and need, and graduates ready for college, career and community.

To learn more about Mesa Public Schools, visit our website, mpsaz.org.







Welcome back!

We look forward to another great year of teaching and learning!

School starts August 6 Learn more at mpsaz.org/success









mpsaz.org | 480.472.0000 | **f** 😈 🗿 @mpsaz

REAL ESTATE

CLOSING COSTS EXPLAINED

By Lorraine Ryall Associate Broker, CDPE, CSSN, CNE **KOR Properties**

Then you are buying or selling a home, you think about how much your mortgage will be and your down payment, or what your net will be after you pay off your current mortgage, but you probably don't think about all the fees you pay up front and the additional closing costs.

In last month's article I showed the estimated closing costs for buying and selling a home priced at \$300,000 and \$500,000, and this month I wanted to explain what those closing costs are and who pays what.

If you didn't see the charts showing these closing costs last month, you can visit my website www. Homes 2SellAZ.com under the blog section, or contact me directly and I will be happy to send them to you.

SELLER

FEES PAID BEFORE CLOSING AND AT THE **TIME OF SERVICE**

Any repairs agreed to after the 10-day inspection period will need to be completed at least three days prior to closing.

If you have a septic, the seller needs to have it pumped and inspected prior to close.

FEES PAID AT CLOSING

- Owners Title Insurance Policy: This is one of the larger fees on the settlement statement and one that gets asked about the most. In some states the buyer pays this fee, but in Arizona it is required that the seller pay for the Owners Title Insurance. Title insurance protects a policyholder against challenges to rightful ownership of the property.
- **Escrow Fee:** The seller and buyer will both pay an escrow fee. This is paid to the title company for their escrow officer handling the transaction.
- **Recording Fee:** The seller and buyer will both pay a recording fee, which is a fee for the mortgage and deed to be entered into record.
- HOA Disclosure Fee: The seller must pay the disclo-

sure fee. This fee can vary by HOA and not all HOA's have a disclosure fee. If there are any HOA fines, late payments or past dues owed to the HOA, the seller will pay these at closing.

- HOA Transfer and other HOA Fees: Can be paid by seller or buyer: Each HOA will have their own HOA fees. The two most commonly used are the disclosure fee and the transfer fee. Other fees may include a capital fund, condo cert, doc fee and others. All fees other than the disclosure fee can be paid by either the seller or the buyer and are part of the contract negotiations.
- **Property Taxes:** These are prorated between the seller and the buyer based on the close of the escrow date.
- **Home Warranty:** This can be paid for by either the seller or the buyer and is part of the contract negotiations. Currently we are seeing most sellers agreeing to pay for the buyer's home warranty.

BUYER

FEES USUALLY PAID AT TIME OF SERVICE

- Inspection Fee: As soon as you go under contract, you are now in the 10-day inspection period. This is when the buyer will do all their due diligence and inspections. You may want additional inspections, such as an HVAC inspection, roof inspection, pool inspection, etc., and these may be at an additional fee.
- **Termite Inspection:** It is recommended and some loan programs require the buyer to have a termite inspection. This can be done by the inspector, but most times it's a separate termite company.

BUYERS FEES PAID AT CLOSING

- Lenders Insurance Policy: The lender will require a borrower to purchase a Lenders Insurance Policy to protect the lender should any issue with title arise.
- Escrow Fee: The buyer and seller will both pay an escrow fee. This is paid to the title company for their escrow officer handling the transaction.
- Recording Fee: The buyer and seller will both pay a recording fee, which is a fee for the mortgage and deed to be entered into record.

- HOA Transfer and other HOA fees: Each HOA will have their own HOA fees. The two most commonly used by HOA's is the disclosure fee and the transfer fee. Other fees may include a capital fund, condo cert, doc fee and others. All fees other than the disclosure fee can be paid by either the buyer or the seller and are part of the negotiations when the offer is presented.
- Property Taxes: These are prorated between the seller and the buyer based on the close of the escrow date.
- The following charges can vary significantly between lenders, the type of loan and down payment amount. It's important for a buyer to get this information ahead of time so they can shop it around to ensure they are getting the best lender with the best fees based on each buyer's situation.
- Flood Certification: This is the fee paid to the company issuing the flood certification, which the lender requires to find out if your property is in a flood zone.
- Endorsement: This is an add on to the title policy required by the lender.
- Credit Report: The fee for the lender to run your credit report.
- CPL Fee: This is a required fee by the lender. It is insurance that protects the lenders funds while they
- Doc Prep: The lender may charge this fee for the document preparation.
- **Underwriting:** This is a fee for the underwriter on
- Appraisal Fee: If you are purchasing with a loan, your lender will order an appraisal. The appraisal is usually ordered once the inspection is complete and you know you are moving forward with the purchase. You may have to pay this fee up front, or it will be added to the settlement statement and paid at closing.

If you are thinking of buying or selling a home and would like to know your net proceeds and estimated closing costs ahead of time, please let me know and I can send them to you.

Call me any time, and I will be happy to answer your real estate questions. Please contact me at Lorraine@Homes2SellAZ.com, or call (602) 571-6799. Visit my website at Homes2SellAZ.com.

RANKED TOP 1% of REALTORS®

in Maricopa County

DON'T JUST LIST YOUR HOME—SELL IT

Buying or selling a home can be stressful. Finding the right Realtor® shouldn't be.

Specializing in Las Sendas and East Mesa—a local resident since 1998

FULL SERVICE REAL ESTATE WITH COMPLIMENTARY SERVICES:

- Home Evaluation
 Exclusive Marketing Plan
 Professional Photography
 - Home Staging
- Repair and Upgrades Consultation

"Great experience. Sold the house quickly and for very close to asking price. She also did a great job staging the house which helped speed up the sale. She handled all the negotiations and everything went very smoothly. We would recommend Lorraine to any seller."

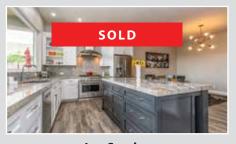
-John and Marv

WHAT'S YOUR HOME WORTH—FIND OUT TODAY www.InstantHomeValueAZ.com



Virtual Tours

Las Sendas Backs to Wash, Pool - \$425,000 2451 sq ft, 4 bed+Loft, 2.75 Bath



Las Sendas Remodeled Backs to Park - \$485,000 2451 sq ft - 5 Bed, 3 Bath



Sky Mountain Estates Entertainers Delight- \$875,000 4165 sq ft - 4 Bed, 3.5 Bath



Las Sendas Backs to Park - \$350,000 2150 sq ft - 4 Bed, 2.5 Bath



Lorraine Ryall Associate Broker, CDPE, CSSN (602) 571-6799 | Lorraine@Homes2SellAZ.com PROPERTIES

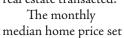
VALLEY REAL ESTATE **EXPERTS SINCE 1972**

www.Homes2SellAZ.com

Housing Market Takes a Leap

By John Karadsheh, Designated Broker, KOR Properties

→ he Arizona Regional Multiple Listing Service reported that June was a record setting month for the volume of homes sold and the total dollar volume of residential real estate transacted.



a new, all-time high in May at \$278,000, and then broke records in June again at \$279,900.

What a difference from the last quarter of 2018 when the market was sluggish at best. The over one percent reduction in interest rates and strong local job market have continued to fuel rapid growth.

As we see every summer, more and more people are relocating to the Valley. Over half of our transactions in May and June involved an out-of-state relocation. The strong local economy and favorable tax environment all continue to attract new homebuyers to our market.

With that demand, average sales prices are up 5.1 percent year-over-year and housing inventory has dropped significantly in the last three months to the lowest point in the last 10 years. Home builders also continue to move as fast as they can and they are still struggling to meet demand.

While the growth in the Valley and low unemployment have continued to contribute to strong housing numbers, a June 2019 report by Freddie Mac titled, Are Baby Boomers the Key to the Single-Family Market?, demonstrates that 55+ homeowners are having a multi-faceted impact on housing inventory as well.

"Baby Boomers and other homeowners over the age of 55 control almost two thirds of the nation's

home equity - about \$8 trillion. There are also more than 67 million 55+ homeowners. Whether they decide to move from their current homes or age in place, the cumulative impact of their decisions on mortgage



demand, affordable housing supplies, and the housing options available to Millennials and other aspiring homeowners will be substantial.

Sixty-three percent of 55+ers prefer to age in place. This works out to an estimated 42 million homeowners who don't plan to move. Twenty-seven million 55+ers would prefer to move at least one more time. Although movers are in the minority, it's a big minority. According to the survey, nearly 40 percent of all homeowners 55+ would like to move at least once more.

This isn't just about downsizing to a rental or nursing home; 19 million plan to buy a home and nearly 8 million expect to move within the next four years. What's more, half of the 19 million likely movers expect to buy less expensive homes. These are big numbers with the potential to tighten home buying competition in the housing market, especially for Millennials and other first-time homebuyers."

If you are thinking of selling, give us a call and we can help you start to gather information about your home's value and marketability in today's real estate environment. Remodeled properties continue to command strong interest, and homes under \$300,000 remain in highest demand.

The luxury market remains a slower segment. There continue to be micro markets that are in higher demand than others, so knowing how to best position your listing is important. Give us a call to get all the facts and let us help you build a strategy for your next move.

John Karadsheh is the Designated Broker for KOR Properties. He has been a Multi-Million Dollar producing agent for more than 16 years and is an Accredited Buyers Representative (ABR) and Certified Residential Specialist (CRS). In 2014, John was voted the No. 1 Real Estate Agent in Arizona by Ranking Arizona. You can reach John at (480) 568-8684, or visit his website at KORproperties.com.

KOR Properties is a boutique real estate brokerage serving the Valley of the Sun and the creator and founding sponsor of Mesa Food Truck Fridays.

eal (state In The Groves

brought to you by:





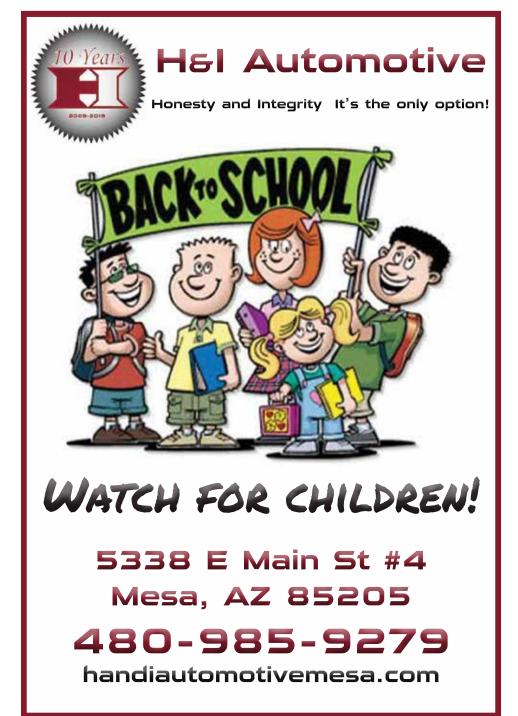
Groves Area Market Report

Sales over \$350,000 for the Month of June 2019



Address	Square Feet	Community	Sold Price
4326 E. Enrose St.	1,919	Montecito	\$355,000
2602 N. Lema Dr.	1,636	Apache Wells	\$359,000
2103 N. Gentry St.	2,644	Orange Blossom Estates	\$360,000
2821 E. Fairfield St.	2,130	Mountain View Highlands	\$362,000
4010 E. Ellis St.	2,404	Montecito	\$365,000
1461 N. Lindsay Rd.	2,690	Mountain View Ranches	\$381,600
2414 E. Lynwood Cir.	2,915	Citrus Highlands	\$411,500
2545 N. Loma Vista	2,418	Vista Mesa	\$422,000
2050 E. Lockwood St.	2,851	Orange Blossom Estates	\$432,000
4011 E. Grandview St.	2,885	Estate Groves	\$445,000
2507 E. Hale St.	3,359	Chateau D'Arnett	\$464,000
2330 E. Lynwood St.	2,952	Citrus Del Ray	\$465,000
1102 N. Alba Cir.	3,045	Mountain View Highlands	\$475,000
2659 E. Palm St.	2,479	Lehi Crossing	\$492,000
2410 N. Alamo	3,037	Village Groves Estates	\$495,000
4434 E. Fairbrook St.	2,462	The Grove at Valencia	\$497,253
3214 E. Encanto St.	3,467	Groves	\$500,000
4148 E. Greenway Cir.	4,642	Estate Groves	\$510,000
2938 E. Huber St.	3,575	Mesa Northgrove	\$525,000
4022 E. Hope St.	3,013	Estate Groves	\$547,600
3436 E. Encanto St.	4,047	Thayer Estates	\$550,000
1536 N. Loma Vista	4,174	Mesa Northgrove	\$550,000
4119 E. Fairfield St.	3,342	Mahogany	\$565,900
3555 E. Mallory Cir.	3,568	Hermosa Groves North	\$650,000
2251 N. 32nd St., #4	5,172	Tanner Grove Estates	\$775,000
3826 E. June Cir.	6,225	Groves North	\$840,000
3217 E. Indigo Cir.	5,879	Arboleda	\$845,000
3630 E. Indigo Cir.	5,509	Ann-Lynn Estates	\$849,000
3527 E. Pearl Cir.	4,858	Montana Dorada	\$892,000
3245 E. Knoll Cir.	4,565	The Estates at Thirty-Second	\$1,288,237

Information gathered from the Arizona Regional Multiple Listing Service is deemed reliable, but not guaranteed. Sales Information Provided By John Karadsheh, ABR, CRS, DESIGNATED BROKER • KOR Properties www.KORproperties.com





REAL ESTATE EXPERTS SINCE 1972

John Karadsheh, ABR, CRS Owner/Designated Broker Natascha Ovando-Karadsheh, Owner/Associate Broker Christina Ovando, Owner/REALTOR Emeritus®



KORproperties.com | 480.568.8680

Mesa FOOD TRUCK FRIDAYS

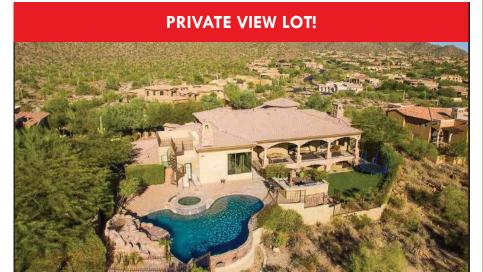
JOIN US FOR THE SEASON 5 FALL KICKOFF! SEPTEMBER 6TH 5-9 PM @ The Las Sendas Trailhead Parke



MAGESTIC MOUNTAIN ESTATE!



LAS SENDAS LUXURY CUSTOM 8440ViewCrest.com \$2,850,000



LAS SENDAS LUXURY CUSTOM 4346DesertOasis.com \$1,299,000



LAS SENDAS TUSCAN 2,950 SF / 3 BR / 3 BA \$639,900



COUNTY ISLAND / RV GARAGE 2960North77th.com \$715,000





RESULTS DRIVEN, COMMUNITY MINDED, ETHICAL & READY TO WORK FOR YOU

EAST VALLEY REAL ESTATE SPECIALISTS!

CALL TODAY FOR YOUR PERSONALIZED MARKET CONSULTATION 480.568.8680







Brent D Hoskinson, AAMS® Financial Advisor

2941 N Power Rd Suite 103 Mesa, AZ 85215 480-985-3115



Linda Drake Financial Advisor

3654 N Power Rd Suite 169 Mesa, AZ 85215 480-985-2651

www.edwardjones.com

Edward Jones® MAKING SENSE OF INVESTING

FINANCES

Different Goals such as Vacation and Retirement REQUIRE DIFFERENT INVESTMENT STRATEGIES

Submitted by Brent D. Hoskinson and Linda Drake

o achieve any of your financial objectives, you need to save and invest - that much is clear. But just how you save and invest may differ from goal to goal. Let's look at two common goals to see the differences in your savings and investment strategies.

The first goal we'll consider is a dream vacation one lasting a couple of weeks or more, possibly to an exotic locale. So, for the investments you've designated to fund this vacation, you need two key attributes: liquidity and low risk. The liquidity requirement is pretty self-explanatory - you want to be able to get to your vacation funds exactly when you need them, and you don't want to be slapped with some type of early withdrawal or tax penalty.

The low-risk part of your vacation strategy means you want investments that won't drop in value just when you need to sell them to use the proceeds for your trip. However, you need to be aware that those types of stable-value investment vehicles likely will not offer much growth potential. As you may know, the investments with the greatest possible rewards are also those that carry the highest degrees of risk. Yet, by starting to



invest early enough in more conservative investments, and putting away money regularly, you may be able to compensate for the lack of growth opportunities.

Now, let's turn to your other goal - retirement. When you are saving for retirement, your primary objective is pretty simple: to accumulate as much money as you can. Consequently, you will need a reasonable percentage of your portfolio devoted to growth-oriented investments. But what's a reasonable percentage? There's no one-size-fits-all solution - the amount of growth investments in your portfolio should be based on several factors, including your age, risk tolerance and projected retirement lifestyle.

Furthermore, this percentage may need to change over time. When you're just starting out in your career, you may be able to afford to take on the greater risk that comes with having a higher percentage of your portfolio in growth investments. But as you get closer to retirement, you might want to begin shifting some dollars toward more conservative vehicles - you don't want to be overexposed to the volatility of the financial markets just when you need to start selling investments to help fund your retirement.

Nonetheless, you won't want to give up all growth investments, even during your retirement years. You could spend two or three decades as a retiree, and over that time, inflation could take a big toll on your purchasing power. To counter this effect, you will need to own some investments that have the potential at least to equal, and ideally outpace, the cost of living.

The examples of taking that extensive vacation and enjoying a long retirement illustrate the importance of recognizing that you will have many goals in life - and you'll need to prioritize and plan for them, sometimes following significantly different investment strategies. When you do, you'll give yourself a better chance of reaching your destinations. ■

This article was written by Edward Jones for use by your local Edward Jones Financial Advisor.



Studio 4

Haircuts • Coloring/Highlights • Straightening/Perms • Waxing Monday 9:00-3:00

Tuesday - Thursday 9:00-8:00 Friday & Saturday 9:00-5:00

CALL FOR AN APPOINTMENT!

6655 East McDowell Road, Suite 105, Mesa, Arizona 85215

(SW corner of McDowell & Power Roads - behind Barro's Pizza)

(480) 985-2369

Studio 480 is looking for commissioned or rental stylists. Call for details!



SPECIALIST!

DARREN SHEEHAN DARRENGSHEEHAN@GMAIL.COM

"My goal is to be one-stop shopping for families that need estates handled."



Servicing:

- Estates
- Buyouts
- Cleanouts
- Moving Foreclosures
- Pre Garage Sales

Benefits provided:

- Donations made for the family
- Garbage and recycling
- House cleaning and repairs
- Small repairs

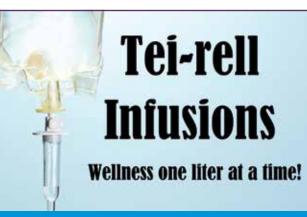
SPECIALIZING IN WHOLE **HOUSE BUYOUTS!**

CALL FOR A FREE EVALUATION NOW! 602-622-1644



INSURED

- 1900+ ESTATES COMPLETED.
- LICENSED REALTOR® -COLDWELL BANKER
- REGISTERED WITH THE STATE OF ARIZONA. RESIDENTIAL BROKERAGE



IV Nutrition Therapy

Come relax in a leather recliner for an hour to replenish your vitamins and minerals with an IV infusion!

HELPS WITH:

Boosting Immune System

Hydration

Post-Flu Recovery

Stress Related Issues

Allergies

Muscle Spasms

Restoring Vitamins & Minerals

Weight Loss

Improving Hair/ Skin/Nails

Hangovers

And MORE..

Call and book your appointment today! 480-559-4462

www.tei-rellinfusions.com









LOCAL BUSINESS

FORE YOU THROW

By Jon Englund any of our have asked for a follow-up to the story I wrote in May about the Mesa estate that was jampacked with collectibles.



Jon Englund and Donna Luger

Well, I'm happy to tell you everything has sold, including the house which we sold for top dollar during the estate sale.

The house turned out to be so full of collectibles that it took three full weekends of sales to dispose of everything! The bottom line is: the value of the estate was maximized for the family.

Some highlights from the estate sales include:

- · A two-level vintage glass front doll house filled with Victorian era furniture and antique European small dolls. It sold for a whopping \$950!
- A pair of vintage Singer Featherweight sewing machines (very popular with quilters) sold for \$500.
- An autographed print of championship boxer Jack Dempsey written to his favorite sparring partner, Bill Miller, brought \$400.
- A vintage 22" Shirley Temple doll in good condition made by the Ideal Novelty & Toy Company sold for \$350.



As I've said before, situations like this can be overwhelming for the people left to deal with the estate. The goal in these situations is to maximize the value of the estate for the beneficiaries. By having the personal property carefully reviewed by someone knowledgeable to determine value, and then taking the right steps to harvest that value, the Executor's fiduciary responsibility can be met.

Perhaps you, or someone you know, will be faced with this situation soon. My

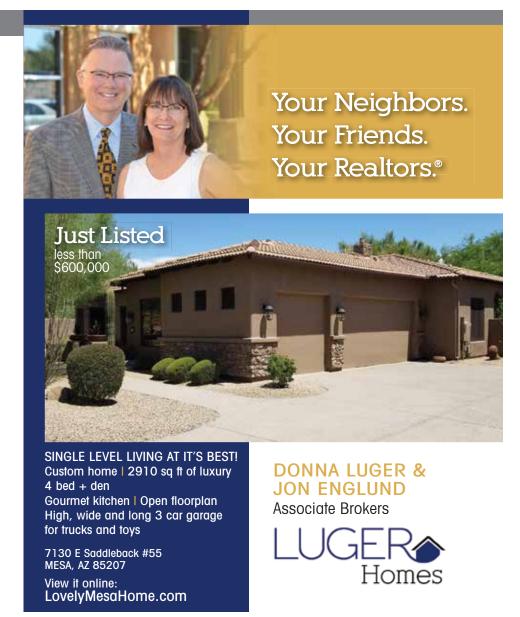
best advice is to be pro-active and have the situation assessed while time is on your side. The alternative is a reactive response which usually leads to hasty decisions that work out poorly and have a costly impact on the value of the estate. We're here to help, so please don't keep us a secret! ■



Jon Englund has more than 32 years of experience in appraising and liquidating personal property, jewelry, art, collectibles, antiques, furniture, printed items and more, as well as more than 17 years of experience in real estate. Jon, a Midwest transplant, trained at New York University in appraisal studies.

Donna Luger has assisted during that time and is a veteran Associate Broker and Realtor with HomeSmart Realty - Elite Group.

For more information, call Jon direct at (480) 650-1422, or email Jon@ KnowBefore YouThrow.INFO.





D | 480.227.1974 J | 480.650.1422



LugerHomes.com info@LugerHomes.com

SPIRITUALITY

Hosanna Lutheran Church Welcomes Your Child to TTLE PALMS PRESCHOOL

Submitted by Pastor Paul Frank Hosanna Lutheran Church

Tappy New Year everyone!" It's time to begin a new school year, at least, and that new school year gives us a whole new beginning in many ways.

It's a time to remember that Christ Jesus gives us a new beginning every day. It's a time to get back into school, and back to a good church family. That's what you find at Hosanna, a family of faith shaping lives in Christ.

August is a transitional month for many as the new school year begins. And some parents sing that favorite Christmas song: It's the most wonderful time of the year... I share that sentiment too. It is a wonderful time of the year.

It's still hot but the majority of the hot months are now behind us. The school year brings a bunch of new activities. And we begin looking forward to Labor Day, Trunk or Treat, Thanksgiving, cooler temperatures, a lot more hiking, and a lot of our friends come back to Mesa in the fall.

Here at Hosanna, we are celebrating the beginning of the new school year at Little Palms Preschool. Our school is so much fun. Our staff and I just love getting to know all the new kids and families, and we love to welcome the returning families too.

When school begins, we always reassure a lot of parents who drop off their child at school for the very first time, and while some celebrate, most get quite

teary-eyed, at least on that first day or two. But we assure them that we will love their child like a child of God.

When you bring your child to Little Palms Preschool at Hosanna Lutheran Church, you will be welcomed into our family. And then, it really is the most wonderful time of the year.

As our preschool and Sunday morning Sunday School year gets under way, the fun and laughter, joy, and the growth make the time seem like it's flying. We are committed to giving your child the best foundation for their education.

They will learn and grow and be so well prepared for the years of school soon to follow. And those years will go so quickly. Time will go too fast. But they will know that they are loved by the Lord who has made them His own children too. ■

Enrollments are happening now. Call us soon at (480) 986-9436 - School Office, or (480) 984-1414 - Church Office.







CELEBRATE MADCAP MARDI GRAS

MAGIC ON THE SALT RIVER

Submitted by Lynda Breault, Salt River Tubing ooking for a spicy, sizzling and unique floating adventure?

Don a mask and celebrate a purple, green and gold Cajun floating beach blast at Salt River Tubing's Madcap Mardi Gras Magic event on Saturday, Aug. 17 from 9 a.m. to 6:30 p.m., in Tonto National Forest.

The good times will be rocking as flamboyantly costumed river employees toss Free Mardi Gras beads, Zydeco line dancers wow the crowds, and the Parade of Floats (buses) provide Cajun shuttles to the Salt River.

"Our company's costume-themed events (Rocking' Rodeo, Super Heroes, Spooktacular Halloween, Mega Hula and Mardi Gras) offer unique adventures for teens exploring the great outdoors," said Salt River Tubing President and Chief Executive Officer Henri Breault. "Present day teens are the future parents of our nation and the More Kids in the Woods Forest Service national program was expressly designed to encourage efforts to get kids and teens outdoors."



Free tubing passes will be awarded for the Best Mardi Gras costumed revelers. Passes are valid on a return trip. Throw on your Mardi Gras beads, don a mask and join Salt River Tubing's zany Mardi Gras Krewe. Monster Energy will be onsite offering free refreshing beverages to attendees. Let the good times roll on Salt River!

For event details, please visit saltrivertubing.com. Daily operating hours at Salt River Tubing are 9 a.m. to 6:30 p.m. The cost of tube rental is \$17 plus tax and fees per person or tube, which includes inner tube rental, shuttle bus service and free parking at Salt River Tubing.

Salt River Tubing accepts Visa, Mastercard, American Express and Discover cards and cash. Credit card and cash transactions require a valid driver's license for tube rental deposits and credit card information. Please visit saltrivertubing.com for more details regarding credit card transactions.

TUBING TIPS

Shooting the Salt River rapids is great fun, and company officials recommend the following helpful tubing tips to assist tubers in planning their floating beach blasts for the holiday weekend:

- A valid driver's license is required for a tube rental deposit per five tubes rented.
- Children must be at least 8 years or older and 4 feet tall for tubing and shuttle bus service.
- Life vests are strongly recommended for children, non-swimmers and inexperienced swimmers.
- Glass containers by law are not allowed in the Salt River Recreational Area. Ice chests will be inspected for glass containers before boarding shuttle buses.
 Please use plastic bottles or aluminum can containers.
- Have a great time during your floating beach blasts, but remember that drugs, alcohol and the Salt River do not mix. Responsibly appoint a designated driver before your tubing adventure.
- Floating picnic ideas include fresh fruit, burritos, fried chicken or sandwiches. Pack picnic items in Ziploc bags to keep dry. Please stash and bag all picnic supplies in litter bags while floating.
- Ice chest/coolers: Fill with ice, sport drinks, fruit juice and water. One to two bottles of water per hour while floating is recommended to help prevent dehydration.

Salt River Tubing is located in Northeast Mesa, just minutes from Highway 202 East and Power Road (North) Exit 23A, in beautiful Tonto National Forest. For more information about Salt River Tubing and Madcap Mardi Gras Magic, please visit saltrivertubing.com, or call (480) 984-3305.







General Orthopedics
Spine Rehab
Injury Prevention
Workers' Compensation Rehab
Sports Injury Rehab
ASTYM Treatment
Vestibular Rehab
Post-Concussion Treatment
Dry Needling

Call today for a complimentary assessment and mention you saw us in Up Close!







FINANCES

Demystifying car insurance policies, **TYPES, AND TERMS IS HELPFUL**

Submitted by Matt Watson, State Farm

rizona require drivers to have auto insurance but how do you know if you're getting the right type of policy for your needs?

First, fulfill your state's and lender's minimum requirements. A call to your state's insurance commissioner's office or Matt Watson State Farm can get you started.

The next step is becoming familiar with non-required types of insurance and what each one covers, as well as what is meant by some commonly seen insurance terms.

KNOW THESE INSURANCE TERMS:

- · Bodily Injury Liability covers injuries, lost wages, pain and suffering, and other damage you might cause to other drivers, passengers, and/or pedestrians.
- Rental Reimbursement may pay for a rental vehicle if your car is not drivable after a crash.
- Collision may provide coverage for damage inflicted to your vehicle after a rollover or crash with another car or object. This coverage typically requires a deductible.
- Comprehensive provides coverage for damage to your vehicle after a non-vehicle or non-rollover incident,
 - such as theft or weather damage. This coverage typically requires a deductible.
- **Emergency Road Service** may cover expenses related to a breakdown, including towing and locksmith services.
- **Medical Payments** and Personal Injury Protection may offer compensation for medical expenses, lost wages, and even funerals if you or other covered persons are injured in a vehiclerelated crash.

- Property Damage Liability may cover damage you cause to another individual's property while driving. This also covers court costs and legal expenses.
- Uninsured or Underinsured Motorist Coverage may provide reimbursement if you're involved in a crash with a driver who doesn't have sufficient liability insurance — or any at all.

LEARN THESE BASIC TERMS:

- Premium: Payment you make to your insurance company for your policy.
- Deductible: The amount you pay before your insurance company may pay the rest, up to any policy limits that apply. Higher deductibles equal lower premiums; conversely, lower deductibles equal higher premiums.
- Covered Persons: Policies generally cover the policyholder, their spouse, other relatives living in the home, and individuals driving the policyholder's vehicle with their permission.

Contact your local State Farm Agent, Matt Watson, to find out what is right for you.



I'm here for what matters.

Home, Auto, Life & Business



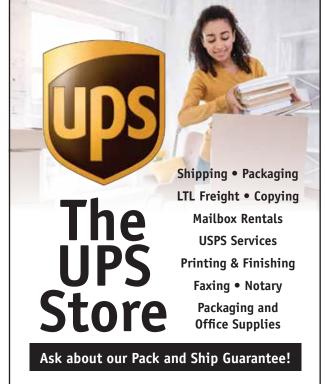
Matt Watson, Agent 480-830-SAVE (7283)

NE Corner of Brown and Power 6836 E. Brown Rd. Ste. 101 Mesa, AZ 85207









\$5.00 OFF **UPS Shipping**

SE CORNER OF POWER & MCDOWELL 2733 N. Power Road (NEXT TO ALBERTSONS)

Mesa, AZ 85215 480.641.1744

www.theupsstorelocal.com/3690 Hours: M-F 8:30 to 6:30, Sat 9 to 5

ARE MEDICARE PLAN CHANGES

Some Medicare plans are prone to change more than others each year. Let me help take some of the confusion out of choosing a plan for 2019 and beyond.

- Have you received a letter showing that your plan's rates have changed more than you would have liked?
- Would you like personalized help exploring your Medicare options?

You are not alone. This time of year is very confusing for most people that are on a Medicare plan.

Call me today for help navigating Annual **Enrollment** this year!

Lynne Jones CELL:



By calling this number, you will be connected to a licensed insurance agent.

Positive Aging Strategies to Have Energy at Any Age

Submitted by Amanda Butas, Certified Dementia Practitioner

urns out we can't blame our lack of energy on

Not to say that some of us won't, but we can no longer say, "Of course I don't have energy, I'm old." Wherever you fall in the energy/activity spectrum, there is good news — you can find simple ways to get more energy at any age and promote healthy aging.

No matter what your energy levels are at the moment, here are a few tips for positive aging to reinvigorate and renew your energy reserves. These tips can help with reducing both fatigue and tiredness. If fatigue lingers, it's important to talk to your doctor.

8 WAYS TO HAVE MORE ENERGY AFTER 50

- **Start where you are.** Start today by just considering one or two simple changes that you can make to put more energy in your tank and feel better day by day.
- Create one new habit at a time. If you know that you would feel better if you changed your diet, pick one change to focus on. For example, don't eat after 8 p.m., or work on eating smaller portions.
- **Take a walk.** If you feel tired, you might consider taking a five-minute walk. It is amazing how invigorating a short walk can be.
- **Drink water.** Staying fully hydrated helps increase tour metabolic rate and ensures that our metabolism is as healthy as possible. When your body is dehydrated, one of the first signs is a feeling of fatigue. Make sure to reach for a glass of water when you feel zapped of your energy reserves.
- Do strength training. Lifting weights or engaging in some other form of resistance exercise is one of the best ways for people over 50 to boost their energy levels.



- Take your vitamins. Taking high-quality supplements on a daily basis can help you feel better overall, and they have a myriad of advantages to your day-today wellbeing. Working with a health care professional can help you determine which nutrients are right for
- **Breathe deeply.** Improve heart and brain health with breathing techniques like the 4-7-8 method: four breaths in, hold for a count of seven and exhale for a count of eight.
- **Get enough sleep.** If you've tried sleep tips like getting to bed at the same time each night and waking up at the same time each morning, maybe you should try getting less sleep. Yup, it's a thing. While this is a method some feel encourages better sleep, make sure you stay safe and consult your doctor for the correct method and before trying it out for yourself.

4 WAYS TO USE RELATIONSHIPS, FAMILY, AND COMMUNITY TO INCREASE YOUR **ENERGY LEVELS**

- Limit time with people who drain your **energy.** Are there people in your life who make you feel like you have to hide a piece of yourself? As a result of spending too much time together, is your energy drained or do you feel bored? You may want to limit your time with this type of person and invite others to spend time with you instead.
- Take time for your hobbies. As we get older, many become increasingly isolated. Step out of your usual pattern at least once a week. Change your routine and see what happens.
- Connect with family and friends. Schedule an evening once a month where you have a potluck dinner with family or friends and have everyone bring their favorite poem to share. Arrange to go to an event with your friends like a concert or a street fair.
- **Be of service.** You may also improve your energy by becoming socially active and supporting a cause that is important to you. Participating in the wider community has a value that energizes you and those around you.

Use one or all of these methods to improve your energy level. Make an experiment out of it by keeping track of how you feel when you take on any one of these tips. What is important is to focus on fully embracing your own self-care and knowing that this will help you age well and keep you energized. ■

If you need support caring for a loved one, you can contact Amanda Butas, Certified Dementia Practitioner, at (480) 699-4899. My office is located at 2031 N. Power Road, next to Bed, Bath and Beyond. Our office has trained caregivers who can provide support to fit your schedule and provide you with peace of mind. We understand aging and can help your loved one age in a healthy manner.



Live Well at Home

The preferred choice of 9 out of 10 seniors!

Home Care Assistance of Mesa offers several specialized areas of in-home care with trained caregivers — at no extra cost!

Our **Balanced Care Method**™ is a holistic program that promotes healthy diet, physical exercise, mental stimulation, socialization and a sense of purpose.

Our Cognitive Therapeutics Method™ keeps aging minds engaged through research-based activities designed to improve mental acuity and slow symptoms of mild to moderate cognitive decline.

Our Hospital to Home Care program is designed to ensure a smooth recovery at home after a medical incident.



Call today to learn about our unique approach to quality home care! 480-699-4899 | HomeCareAssistanceMesa.com



Now there's miraDry®

- Immediate results that last
- Dramatic reduction of underarm sweat
- Non-invasive, in-office procedure with minimal to no downtime
- Toxin-free, no need for endless treatments
- No need for ineffective antiperspirants

Call Dr. Hiatt at 480-844-1410 to schedule your appointment!

A lasting solution for

mira

PLASTIC SURGERY OF

Tummy * Breast * Face * Ears * Nose * Eyelids Male Breast Removal * Liposuction * Laser Hair Removal Mommy Makeover * Underarm Sweat Solutions

> All injections are administered by Dr. Hiatt Botox * Juvederm * Voluma



HEALTH

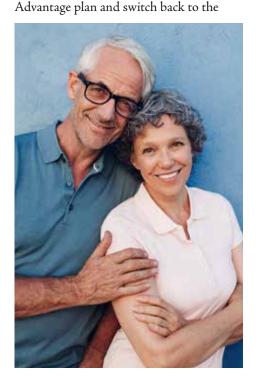
Medicare Offers Advantage Plan

12-MONTH TRIAL

Submitted by Tapestry Insurance id you know that you may have certain rights to re-enroll in a Medicare Supplement or Medigap policy?



If you dropped your Medigap policy to enroll in a Medicare Advantage plan for the first time, and you change your mind within the first 12 months, you have a trial right that lets you disenroll from the Medicare



Medigap plan you had previously, if it's still being sold.

This means that during the first year that you have coverage through your Medicare Advantage plan, you can change back to Original Medicare, Part A and Part B, and get your Medicare Supplement plan back (if it's still available). If your original Medigap plan isn't available, you can use your trial right to enroll in any Medigap Plan A, B, C, F, K, or L that's sold in your state.

This is a huge benefit that most people don't know about.

Many people who are part of a group retirement plan or a state retirement plan have their Medicare plans changed by the group. You still have a right to make a different choice.

The State of Arizona Retirement plan made a change that took effect January of this year. All seniors that had a Medicare Supplement plan were changed over to a Medicare Advantage plan. Advantage plans typically have much lower monthly premiums and can help save money.

However, there are other factors to consider. A Medigap plan may suit your needs better. If you think this may apply to you, I can help you determine what would be the best choice for you.

Please call me at (480) 212-2246. We can look at all of your options and determine what plan best fits your needs, your health and your lifestyle. ■

Call Lynne Jones, a licensed sales person, at (480) 212-2246.

A Leader in Full Service, High-Tech Dentistry



A Confident, Beautiful Smile says a lot about who you are.

Dr. C. Martin Farnsworth, DMD Dr. Derek Farnsworth, DMD 2947 North Power Road

Suite 103, Mesa We accept most insurance plans, credit cards, & E-Z payment plans, o.a.c.

Certified Invisalign® Providers invisalign®



CALL TODAY! (480) 283-5854

EMERGENCIES SEEN SAME DAY!

- Dentistry for the whole family
- · Cerec "All Ceramic Crowns" -1 appointment crowns available!
- Cosmetic Smile Enhancements Veneers & Porcelain Crowns
- · Implants Placement & Crowns
- · Root Canal Therapy
- Oral Surgery
 Including Wisdom Teeth
- · Afraid of Dentists? Nitrous Oxide Sedation Available
- · A Team of Professionals Here to Help You Smile

WWW.LASSENDASDENTALHEALTH.COM

Tooth Whitening

WHITER TEETH IN UNDER ONE HOUR In Office Whitening: \$400, PLUS takehome whitening trays: \$800 Value!













REAL ITALIAN BY **REAL ITALIANS**

Catering FOR ALL OCCASIONS

Mine Tasting

WEDNESDAY, AUGUST 21

\$10 per person 6 wines and an appetizer

PACINO'S INTRODUCES OUR

ALL NEW LUNCH AND HAPPY HOUR MENU

Happiest Hours on Earth are now extended to all night on our bar stools

LUNCH MENU EXPANDED with more salads and sandwiches

Gregory Wolfe Rod Stewart

DINNER AND SHOW \$45 Saturday, August 10

DINNER: 7 P.M. SHOW: 8:15 P.M.

RESERVATIONS ONLY



2831 N. Power Road, Suite 104 (480) 985-0114

Located at The Village at Las Sendas,
Behind CVS at Power and McDowell Roads



Facebook.com/MesaPacinos • www.PacinosAZ.com • mesapacinos@aol.com

PROFESSIONAL, AFFORDABLE TREE AND LANDSCAPE SERVICE



Prepare for Monsoon Season

TREE SERVICÉS

- Tree Trimming
- Tree Removal
- Stump Grinding
- 24 Hour Storm Damage
- Deep Root Fertilization

Commercial, HOAs & Residential Fully Insured/ Bonded



www.allprotrees.com · dennis@allprotrees.com

480-354-5802

LANDSCAPE SERVICES

- Monthly Landscape Maintenance
- Frost Damage
- Yard Clean Ups
 Irrigation Install/Repair
 All Landscape Needs



With Every Tree Trimming, We Granual Fertilize for EREE

15% OFF

Call today for a FREE ESTIMATE and get 15% OFF with this ad!

Offer has no cash value and may not be combined with any other offer, discount, coupon or promotion.

CLASSIFIEDS

HOME SERVICES

MESA HOME MAINTENANCE AND REPAIR Plumbing, electric, irrigation, garage doors, water heaters, tile and drywall repairs, carpentry, handyman lists, and other services. All work guaranteed. Sean Sornberger (480) 699-7990

LADY BLUES HOME CLEANING AND HOUSE SITTING SERVICEOne person service. Estimates by phone. 18 years experience. Very well trusted with lots of references. Denise Ross **480-296-6752**

MARK'S HOME IMPROVEMENTS AND REPAIRS

It's time to replace those smoke detectors! Specializing in Cabinetry, touch up, repair, rollout drawers, soft close hinges and glides. Plumbing, electrical, paint, drywall, lights, fans. etc... 30+ years experience. Call/Text Mark Griffin **480-980-1445**.

APT LANDSCAPE MAINTENANCE Monthly or Biweekly Landscape Maintenance, Lawn, Irrigation and Sprinkler Repair, Full Yard Clean Ups, Fertilization, Trees, Removals etc. *Fully Insured, Bonded Workers Comp* FREE ESTIMATES Mention this Ad and Receive 15% OFF! Commercial and Residential. We Accept Credit Cards. Please Call (480) 354-5802.

HOUSE CLEANING - Honest, dependable and affordable with 15 years experience. Blinds and window cleaning also available. Call Yvonne for estimate. **(480) 694-1946**

MARTINEZ LANDSCAPING – Reasonably priced landscaping services, including block walls, pavers, fake grass, curbing, cement and palm tree installation. Call Julio Martinez at **(480) 627-9479**.

ALL PRO TREE SERVICE and LANDSCAPE

SERVICE. Tree Trimming, Removals, Stump Grinding, **ALUPRO** Bushes, Shrubs, Yard Clean Ups, Landscaping, and Deep Root Fertilization, Etc. **FREE ESTIMATES.** Very Professional, INSURED & BONDED. Mention this ad and receive 15% OFF! We accept credit cards. Please call **(480) 354-5802**

SPECIALTY SERVICES

PROFESSIONAL TUTORING. Individualized, at-home instruction. Multiple K-12 subjects including Math, Reading, Writing. College entrance test preparation. Assistance for home-schooling, behavioral, special education concerns.

Philip N. Swanson, Ph.D., 480-677-9459.

"KNOW BEFORE YOU THROW" the potential value of your stuff. I have 32+ years of experience in appraising and liquidating estates and fine jewelry. Consult with me, Jon Englund, **(480) 699-1567**, or email to Jon@KnowBeforeYouThrow.INFO

LOVE ALL PETS - Pet Sitting and Care in your home for long/ short-term and last-minute care, (all references are local). Heather at 949-290-6055 or hdebrosse@yahoo.com and www.eastvalleyloveallpets.com

HELP WANTED

SELF DEVELOPMENT ACADEMY IS SEEKING AN ELEMENTARY TEACHER Min Req.: Bachelor's Degree in Education + AZ State Certification + 5 Years Experience. Mail Resumes to HR, 1709 N. Greenfield Road, Mesa AZ 85205

FOR RENT

LOOKING FOR A VACATION SPOT IN SAN DIEGO? LOOK NO FURTHER!

Direct Ocean Views, 1,113 SQ. FT. One/Two Bedrooms - Two Bath 3 Minute Walk to the Beach! High Speed Internet and 3 TVs. Fully Furnished. 4 night minimum. Call Art Bennett and Book Today! 713-247-9507

Art.Bennett@sbcglobal.net WEEKLY RATES STARTING AT \$1,100 (No taxes. No extra charges.)



SERVICE DIRECTORY







HAIRCUTS/FLAT TOPS/TAPERS/SHAVES/ HEAD SHAVES/COLOR/BOY'S HAIRCUTS

Old Fashioned Barbering Services w/Hot **Towel & Straight Razor Service Available!**

ACTIVE POLICE / FIRE / MILITARY \$4 DISCOUNT

SENIORS-\$3 DISCOUNT (Only on Tues., Wed., & Thurs. 7:30 AM-11:00 AM)

GENTLEMAN'S WAX SERVICE AVAILABLE!

(Eyebrows, Ears & Nose)

HOURS: M-F 7:30 AM-7 PM, SAT. 8 AM-4:30 PM, SUN. CLOSED

Fast & Reliable Appliance Repair

Samsung :: KitchenAid :: Maytag :: Whirlpool :: GE :: Hotpoint

- **✓** 30+ years of appliance service experience
- ✓ Day, evening, and weekend appointments ✓ Washers, dryers, microwaves, stoves,
- cooktops, refrigerators, & dishwashers **✓** Flat service fee, no hourly rates

Call today to set your appointment!

480-401-6852 LongbowAppliance.com



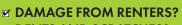








- **MOVING ACCIDENT?**
- ☑ PLUMBER/ELECTRICIAN LEFT HOLES?
- **BUYING/SELLING A HOME?**
- **☑ CEILING DAMAGE?**



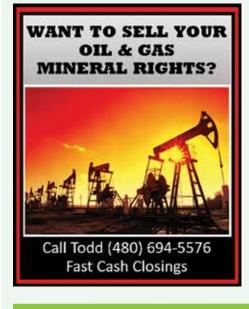
MY CHAUFFEUR TAXI SERVICE

- **☑** DENTS AND SCRATCHES?





CELEBRATING 40 YEARS OF BUSINESS!











Check out our publication online at UpCloseAZ.com



Las Sendas Residents... SAVE THE DATE!

Saturday, August 24th | 3:00-7:00 PM

COMMUNITY APPRECIATION DAY

Mark your calendars and come celebrate with us as we honor all our neighbors from the Las Sendas Community! Free admission, free golf, BBQ on the grill, kids' activities, entertainment and more!

HOSTED BY LAS SENDAS GOLF CLUB

- FREE ADMISSION
- Waterslides and Games for all Ages
- Free Golf for all Las Sendas Residents (Tee Times After 9:00 AM - Proper ID Required)
- Vendors

- Live Entertainment
- Face-Painting
- Complimentary Wine Tasting and Beer Tasting for Moms and Dads!
- AND SO MUCH MORE!



LAS SENDAS GOLF CLUB 7555 E. Eagle Crest Drive, Mesa, AZ Call (480) 396-4000 for details!

