# Mesa Uplands

Bringing neighbors closer to their community

February 2014

Submitted by Hot Lotus

# **HOT YOGA HAS REACHED EAST MESA**

eginning in February, East Mesa residents will have an option for hot yoga with Hot Lotus, opening on the northwest corner of Power and McDowell roads. Hot Lotus is the sister studio of Sumits Yoga Gilbert, located on the southwest corner of Val Vista Drive and Elliot Road. Combined, both studios offer more than 60 class times a week, and are open Monday through Sunday. Packages may be shared between the two studios. So, if you are a member of one, you are a member of both.

## WHAT IS HOT YOGA?

Yoga, hot yoga, in particular, is a challenging workout. With regular practice, it will reshape the body—tone, lengthen and strengthen. Don't let the word hot scare you. The rooms are heated intentionally in order to induce a variety of benefits—some mental, some physical. Physically, the heat warms the muscles, allowing yoga to be practiced more deeply, and even more safely, by helping to prevent injuries common to working with cold muscles. The heat also promotes sweating, which flushes toxins from the body.

Mentally, the heated room commands a great deal of focus, forcing concentration on breathing and balance. Over time, yogis move through a transformation where they discover mental clarity, a sense of calm, a slimmer waistline and glowing skin.

# **ABOUT THE CLASS**

The Hot Lotus class is 80 minutes, and was designed for all levels, beginners to advanced. The series of movements

is always the same, which allows the fear of the unknown to disappear as comfort and confidence are discovered through familiarity.

There is no judgment in the yoga room, as some yogis take an opportunity to rest while others work through more challenging poses, constantly enhancing their practice. The instructor fills the atmosphere with personal selections of music, making every class unique and every visit a new experience. A Hot Lotus Flow class also is offered. It is 60 minutes long, more challenging and always different.

# WHO SHOULD DO HOT YOGA?

Everyone! Whether looking to lose weight, feel better, sleep better, look healthier, or find a sense of calmness, hot yoga is an amazing option. Whether it is by coming a couple times a week as a supplement to other activity, or

making it a part of a daily routine, there is always a place for hot yoga.

# **MESSAGE FROM THE OWNER**

"We are very excited to be here in the East Mesa community and so close to Las Sendas. We have had many residents join us at our Gilbert location over the years. I truly hope the community loves Hot Lotus, and our studio feels like a home away from home. I want nothing more than to pass along my love for hot yoga to as many people

> as possible. It is my passion. If you'd like to give hot yoga a try, we have an introductory special of two weeks of unlimited hot yoga for \$20. This is a great opportunity! We look forward to seeing you on your mat. Namaste." —Autumn Edrington, Owner,

Autumn Edrington

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# Make it a Valentine Spa Day at Cosmos Salon and

By Dawn Abbey

**▼**his year Valentine's Day falls on a Friday—the perfect date night.

After the wining and dining and flowers, surprise your loved one with a little extra something. Give a gift card for a relaxing spa treatment at Cosmos Salon and

Spa owners Sandra and Cosmo Barbetta know something about maintaining a long-term relationship. "Treat each other with respect, and make them feel appreciated," Sandra advised.

So, when Valentine's Day comes around, Cosmo always creates some gift specials. "Cosmos also can design a unique gift package just for that amazing lady or guy in your life," Sandra said.

Valentine's Day spa specials include the Signature Spa Getaway. Experience a renewed glow with microdermabrasion by one of Cosmo's skilled aestheticians, followed by a beautifying masque. A Signature Spa manicure and Signature Spa pedicure also are included in this \$160 package.

For those who really want to relax,

Cosmo's experienced, licensed massage therapists offer a Heated-Stone Sweetheart Massage. This 60-minute Focused Tension-Relief Massage utilizes heated stones and luxurious cocoa oil for \$80.

If your honey is always on the run, slow her down a bit with a 45-minute Cupid's Cocoa Confection, a mini-facial using cocoa-based products designed to cleanse, exfoliate and hydrate. It is a chocolate-lovers delight for only \$65.

If you're planning a special night out or weekend away, give each other a pre-Valentine gift of Hugs and Kisses. With a new haircut and style, and a Classic

> manicure and pedicure, all for \$100, you both will look your best for whatever you have planned together.

"Cosmos has gift cards for all types of treatments and products," Sandra said. "If you're not sure what to choose, come in, and we can help you pick something just right for your Valentine and yourself." ■

For more information, or to purchase gift certificates, visit the Cosmos Salon and Day Spa, at The Village at Las Sendas, located at 2837 N. Power Road, or call (480) 844-0707.



POSTAL PATRON **ECRWSS** 

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# VALENTINE PACKAGES

# Signature Spa Getaway \$160

M & M Facial
(Microdermabrasion
& Masque)
Signature Spa Manicure
Signature Spa Pedicure

Offers expire 2/28/2014

# Hug & Kisses \$100

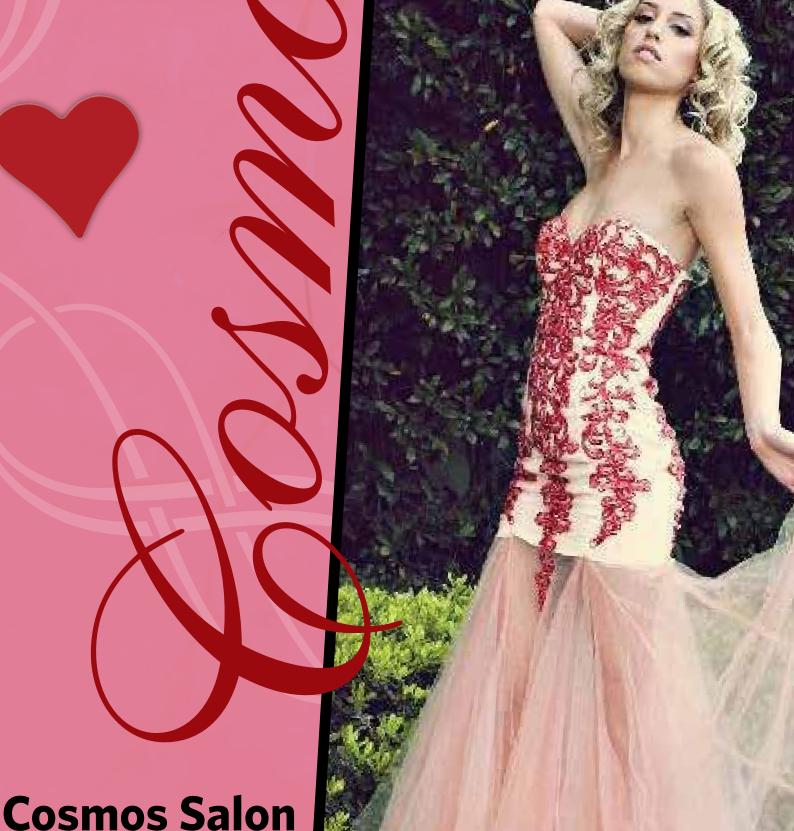
Haircut and Style Classic Manicure Classic Pedicure

# Heated Stone Sweetheart Massage \$80

60-min Focused Tension
Relief Massage
(With added heated stones
and luxurious cocoa oil)

# Cupid's Cocoa Confection \$65

45-min facial designed to cleanse, exfoliate and hydrate



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& Day Spa

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# EDUCATION

# Mesa Public Schools recommends **EARLY KINDERGARTEN REGISTRATION**

Story by Laurie Struna, Photo by Ivan Martinez

**/** indergarten marks the beginning of a child's formal education, and is a critical milestone in development of self-confidence and independence. Therefore, it is not too early for parents of 4- and 5-year-old children who will start kindergarten in 2014 to assess their readiness and begin to prepare them for this exciting experience. Whether selecting full- or half-day options, one important step is to register these new students at the elementary school they will be attending.

# **REGISTER NOW**

With the first day of school six months away, why register now? Early registration provides adequate planning time for your family and the school. Schools will host a variety of events for potential and registered kindergarten families, which you won't want to miss. By registering now, schools can plan accordingly for class size management and teacher contract allocations, leading to a smooth start of the school year.

To register a kindergarten student in a Mesa school, you will need a certified copy of the child's birth certificate, current immunization record and proof of residency. Children enrolling in kindergarten must turn age 5 before Sept. 1. Options are available for younger learners, including pre-kindergarten and early-entrance assessment.

# **CHOICE SCHOOLS AND PROGRAMS**

In addition to top-notch neighborhood schools, Mesa Public Schools offers specific opportunities in elementary

- Franklin Basic Schools (multiple locations)
- Montessori (multiple locations)
- Arts Integration (Highland Elementary School)
- Dual Language (Keller Elementary School)
- International Baccalaureate Primary Years (Summit
- Home School Enrichment (Eagleride)

# YOUR CHILD'S PATH TO SUCCESS

Education is a partnership between school and family, and each child's path to academic success may be different. If you have questions about kindergarten readiness, have a milestones discussion with your child's preschool teacher or pediatrician. Consider speaking with the principal or a kindergarten teacher at the school your child will attend, and for helpful information, explore the school's Web site.

Mesa Public Schools is excited to welcome your family to kindergarten, and invites you to stop by your neighborhood school now to register for the 2014-2015 school year.

For more information, please visit www.mpsaz.org/curriculum/kindergarten/.



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- Career exploration Online course work



To learn more about enrollment, visit www.mpsaz.org.

# **PACINO'S OFFERS NEW** LUNCH AND DINNER MENU

By Kimberly Searles

f you love Italian food, but haven't been to Pacino's, in The Village at Las L Sendas, you're missing out on a real Italian love affair.

As Pacino's hits its eight-month anniversary, owners Frank and Alicia Spaccarelli are celebrating with an entirely new lunch and dinner menu.

"It doesn't get any better than this," said Frank. "We love our new menu, and we know our customers will love it, as well. They'll really love the affordability of the lunch menu—nothing over 12 bucks."

Now appearing on Pacino's new lunch menu are their 50/50 burgers, made with pancetta and ground beef. For dinner, their world-famous lasagna bechamel now has a home on their menu every night. Diners also can choose eggplant parmigiana, veal, chicken marsala



All dinner entrées include a nice house salad, with Pacino's very own white balsamic dressing. Even better, the new menu is gluten-free friendly, with a variety of options, like their delicious gluten-free

Along with a new menu, Pacino's entertainment offerings are bigger and better, too. Happy hour now lasts every night, from 3 p.m. until closing, in the bar or on the patio. And their star-studded lineup of entertainment now includes Thursday evenings.

Frank and Alicia represent true Italian, from their table to yours. And they are pleased to share it with residents in Northeast Mesa.

"We welcome everyone to enjoy what we have for so many years," stated Frank.

And if you're looking to share your Italian love affair with the one you love, don't miss Pacino's sweetheart four-course dinner, for just \$39.95 per person on Valentine's evening. Not only will you and your sweetheart enjoy a real Italian meal by real Italian people, but you also will be treated to great live music, featuring hits by Dino and Sinatra. ■

Pacino's is located in The Village at Las Sendas, at 2831 N. Power Road. For information or take-out orders, call (480) 985-0114. Hours are 10:30 a.m. to 9:30 p.m., Monday through Thursday; 10:30 a.m. to whenever, Friday and Saturday; and 10 a.m. to 9 p.m., Sunday. Visit them online at pacinosaz.com and on Facebook.com/pacinosrealitalian.

# EDUCATION

# Open House Features **Benefits of Private School**

Submitted by Trinity Christian School

recent survey by the Cardus group found attending a Protestant Christian school impacts graduates' choice to stay within the Christian faith, and those same graduates show significantly more adherence to the church teachings than

One hidden gem of the desert is Trinity Christian School, where students are given a strong academic and Biblical foundation.

For almost 40 years, Trinity has excelled in teaching the basics. In fact, while many schools have continuously adopted one new trend after another, pleasantly, very little has changed at Trinity since its beginning. Students at Trinity thrive under a strong phonics

program, lively math drill, scientific exploration and history. Moreover, Trinity offers beginning and advanced art, choir and music theory, bell choir, physical education, Spanish and Latin.

To get a sense of how truly unique Trinity is, we recommend a visit to the campus, where visitors will see students who cheerfully greet adults upon entry; where the boys are taught to hold the door open for the girls; where students stand up to answer a question in class; where memorizing and recitation are practiced arts; and where students still take pride in the little things, such as beautiful handwriting.

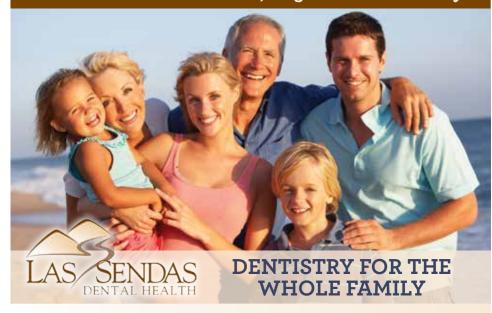
Trinity Christian School will host its public open house on Thursday, Feb. 20, from 6:30 to 8 p.m. Teachers will be on hand to answer any questions, and excellent student work will be on display,

> including an extensive collection of artwork completed by second- to sixth-graders. ■

If you have ever considered what difference a private education might make for your child, please contact Trinity today at (480) 928-4629, or visit us on the Web at www. trinitychristianschoolmesa. org. Through local school tuition organizations, tuition to an exceptional private school is affordable.



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# LAS SENDAS GOLF CLU Features Entertainment, Dining & Golf

A Closer Look, Las Sendas Golf Club...is a monthly column written for the Up Close Publication by Las Sendas Golf Club. In this column, you will get an in-depth look at upcoming entertainment, dining and golf events. Our brand is our mission—to reach out to the community with entertainment, dining and golf events as your pathway to fun, recreation and a pleasurable lifestyle.

# THE PATIO RESTAURANT

NOW TAKING RESERVATIONS



The Patio at Las Sendas is now taking dinner reservations, from 5 to 9 p.m., Monday through Sunday. Please go to www.lassendas.com—Patio Reservations, or call (480) 396-4000.

At 1,800 feet above the Phoenix valley, our casual outdoor patio dining experience is surrounded by breathtaking views of the mountains, desert, fairways

and Phoenix city lights. Our menu includes a broad array of items, from burgers, to rack of lamb. Featured favorite items include our slow-roasted prime rib beef dip and blackened pacific rockfish tacos.

# ENTERTAINMENT THE VISTAS PAVIL

**Murder Mystery Dinner Live Theater Production** Thursday, March 20, 6 p.m.

The Vistas Pavilion, in partnership with Murder Ink Productions, is pleased to present an evening of mystery and murder. There



are 14 amazing actors, and the entire room is the stage. Your mystery experience starts as you walk up the steps and enter the scene.

As the play unfolds—Marco Vincente, the big cheese from Las Sendas Movies Inc., opens the doors to his swanky speakeasy—Las Sendas Nightclub. Everyone who is anyone will be putting on the Ritz at this 1920s-themed murder mystery, including the up and coming starlet,

Babette Delight; the playboy director, Richard Famous; and the gossip queen of Hollywood, Paige Turner. The word on the street is Felicity Fox is looking to break her contract with Las Sendas Movies Inc., and will do anything to get away from her ex-husband, Marco, and his gold-digger wife. H-m-m-m. What does she mean by anything?

The price is \$90 per person (plus tax and gratuity) and includes a four-course dinner. For tickets, please send an e-mail to Erica Gomez, egomez@lassendas.com, or call her at (480) 396-4000.

# **LIVE...** at Las Sendas Calendar of Events

Hold the Date\*\*—Please hold the following dates in your calendar for 2014:

- April 17
- May 29
- July 17

\*\*Dates are firm, entertainment subject to change.

# DINING

# Valentine's Day Dinner The Patio on Friday, Feb. 14

Come and enjoy a romantic evening of dining on The Patio at Las Sendas on Friday, Feb. 14. We are pleased to offer a four-course prix fixe menu for \$100 (plus tax and gratuity) per couple. Your evening comes complete with a long stem rose and a table with dazzling views of the city lights.

Your menu includes:

# FIRST COURSE

Steak Tartar with red onion jam and cognac foam

Wild Mushroom Strudel with rich sherry cream sauce **SECOND COURSE** 

Heirloom Tomato Salad with goat cheese and pomegranate balsamic

OR

Shrimp Bisque

# ENTRÉE

Grilled Veal Chop with apple chutney

Oven Roasted Halibut with Frangelico reduction OR

Filet and Lobster with beurre blanc

# **DESSERT**

The Pandora—rich chocolate cake with strawberry mousse and almond brittle

For reservations, please call Erica at (480) 396-4000, or send an e-mail to egomez@lassendas.com.

# St Patrick's Day Special

Come by The Patio and The Grille restaurants at Las Sendas, and enjoy our St Patrick's Day Special—corn beef and cabbage for only \$11.95.

# **Weekly Specials at The Patio and The Grille**

Sunday Chef Attended Pasta Bar—\$13.95 Monday House Fried Chicken—\$14.95 Tuesday Cioppino (Seafood Stew)—\$15.95 Wednesday

Gold Canyon Angus Beef Meatloaf—\$14.95

Thursday Garlic Rosemary Prime Rib—\$19.95 Blue Moon Battered Rockfish and Friday

Fries—\$13.95

Saturday Root Beer Braised Short Rib—\$15.95

Tuesday to

Live Music on the Patio Saturday

We have NHL Ticket. Come and watch your favorite NHL team, and indulge in some wings, appetizers and beer.

# **GOLF MEMBERSHIPS**

Golf is more than a game. It is a lifestyle, and you can make it yours. When you become a member of Las Sendas Golf Club, you will experience one of the best in course challenges, membership benefits and social events. Our management and staff are committed to an exceptional membership experience.

There are two forms of membership—Personal and Corporate. Personal memberships offer individuals or families the option of six- or 12-month plans to suit their needs. Corporate memberships offer businesses the opportunity to have up to five employees participate under one membership.

We presently are operating as a semi-private facility. Once we have sold 350 memberships, the golf course will become private and only accessible by our members and their guests.

The following are the benefits and services provided to our members at Las Sendas Golf Club:

- Las Sendas offers a 100 percent fully refundable Deposit Membership.
- Unrestricted play on our 18-hole championship golf course.
- Priority member tee time reservations.
- Member functions, including men's and ladies' leagues, golf tournaments, interclub competitions and social events.
- Special member guest rates.
- Unlimited use of practice facilities, including range, short game area, bunkers and putting green.
- Use of private carts for members only.
- Locker facilities and club storage.
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- · Discount of 10 percent in all three restaurants and the Pro Shop.

# **GOLF SHOP**

Golf Passes Are On Sale Until Feb. 28, 2014 Las Sendas Golf Club is promoting a resident special. Purchase 20 rounds of golf (includes cart and range) for only \$1,200 plus tax. This special is valid for Las Sendas

residents—one per household. Offer expires on Feb. 28, 2014. Purchase your golf pass from our pro shop today.

# **Spring Training**

Welcome to sunny Arizona. Spring is in the air. Well, at least Spring Training is, and with opening day right



around the corner, we have stocked the Golf Shop with Diamondbacks apparel, as well as all your local favorite Cactus League teams. So, this year, when you head out to the ballgame, be sure to Support Your Team, and Wear Your Pride as you bask in the sun and cheer them on.

There isn't a better time in the Valley than Spring Training season. Come on out to enjoy a beautiful day on the golf course, and follow it up with a Spring Training game at one of your local favorites... in Las Sendas style, of course.



## **Tee Times**

Things are in full swing here at the golf course, with all of the winter residents and visitors escaping the cold to enjoy the beautiful Valley of the Sun. The golf course is filling up very quickly. So, please be sure to reserve your tee times early to ensure a spot. The best way to book your time is to go to our Web site at www.lassendas.com, where you will find information about our golf course, amenities and the facility. The Web site is where we first post our lowest rates.



If you have a junior looking to learn how to play golf, or interested in playing high school or competitive golf, we offer year-round junior golf instruction for 5- to 15-yearolds. Our program is ongoing, and you can enter it at any time. We understand the schedules and conflicts of young athletes, and have designed the program to accommodate. Our Sticks program is geared toward younger and new golfers, and our Big Sticks Junior Club is geared toward the older and more experienced junior, offering ample on-course opportunities, as well as golf instruction designed to elevate their game to the next level. For more information, or to register, please call the Golf Shop at (480) 396-0440.



## **Golf Tips from Mike Malaska**

It's that time of year for everyone to make their New Year's resolutions. This year, how about making a resolution that will help your golf game. Resolve to spend equal or more time practicing your short game as you do on your full swing. The majority of the players who come to take a lesson from me are looking for a quick fix, or the one way they can improve their game the fastest. Without a doubt, from 100 yards to the green and in is the answer to that question. The more proficient you get with your wedges and putter, the less stressful it will be when you miss a fairway or a green.

One easy tip to help on the golf course is to try and read the green before you even get to it. Watch not only your shot into the green, but those of your playing partners. Seeing how the ball reacts will tell you a lot about the way the green breaks. Then, as you approach the green, pay attention to how it sits—identify the high and low sides before thinking about where your ball is. Your read will be more accurate because it is easier to see the slope of a green before you get to it rather than when you are standing on it.









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LAS SENDAS

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LAS SENDAS TUSCAN

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JOHN KARADSHEH, ABR, CRS

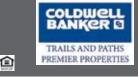
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# GET YOUR SRP POOL REBATE **Before It's Too Late**

By Dawn Abbey ight now, most families are looking for ways to save on expenses, and saving energy also can save you money.

Your swimming pool pump is the second-highest energy user in your home. By switching to an energy-

efficient variable-speed pool pump, you can reduce pool-related energy costs by approximately 70 percent a year, according to Salt River Project's Web site, srpnet.com.

In addition, maybe you even are eligible for a \$150 Salt River Project (SRP) customer rebate. But you need to hurry. The rebate program is scheduled to continue only through April 30, and new 2012 pool pump standards require failed pool pumps must be replaced with more energy-efficient models.

Arizona Pool Guy, Inc. is listed on SRP's Web site as one of the utility's certified installers of variable-speed pool pumps and pump calibration specialists. "Our techs have to complete SRP classes to qualify," said owner Chris Quam. "So, if you need a new pump installed, or need to have one calibrated, give us a call. We have great prices on new pumps, and there is no charge for the calibration. We also handle all the rebate paperwork."

According to the SRP Web site, in order to receive a rebate, the variable-speed pump installation must be calibrated to customize programming for maximum efficiency.

So, why is a variable-speed pump more efficient? SRP's site explains:



Variable-speed pool pumps operate at a variety of speeds. Very low speeds can be used to filter the water and conserve energy, while higher speeds can be used for shorter periods of time to clean your pool quickly and effectively. By filtering slowly over a longer period of time per day,

you can save up to 70 percent on your current monthly pool electricity cost if you are on an SRP price plan and run your pump during off-peak hours.

The low-speed mode also reduces friction and back pressure in the system, and since the motor doesn't work as hard, it runs more quietly, uses less energy, and there is less wear and tear on equipment. It also makes your sand filter more efficient, filtering smaller particles, and saves on chemical costs.

"Arizona Pool Guy has been installing and servicing pools in this area for almost a decade," said Chris. "If you have any questions about variable-speed pumps, or need one installed or calibrated, just call us for more information."

You also can visit SRP's Web site at savewithsrp.com, and click on Pool Pump Rebates of \$150. The page also features an online calculator, which can show you how much your present pump is costing, and how much you can save by switching to a variable-speed pump. ■

Arizona Pool Guy, Inc., is licensed, bonded and insured, ROC #243628. For information on any pool service, installation or repair, call (480) 699-0607.

# **LOCAL BUSINESS**

# **Quality is key for BOERS HOME RENOVATIONS**

By Dawn Abbey

uality work is the main focus of Boers Home Renovations, LLC.

"I pay attention to quality details, even if it means taking a bit more time and effort," said owner Jason Boers."I stick to my estimates, and do it right rather than trying to get it done quickly."

Jason, who has worked in home renovations and repairs for the past 13 years, decided two years ago to get his Arizona state contractor's license and operate his own company. "We do everything from completely gutting and redoing the whole inside of a home, to small handyman repairs," said Jason. "My assistant and I handle about 90 percent of the work, ourselves, but we have a team of high-quality subcontractors we work with that specialize in custom work."

For instance, if someone wants custom-made cabinets or specialty Corian or granite countertops, Boers Home Renovations has people who they rely on to do it right. "They have to, because I am very picky," Jason stated. "We use a longtime family-owned carpet installer, Castle Flooring, and even work with a great roofing company. Also, my wife, Christie, and I and our three kids live in Northeast Mesa, and when you live in an area, you want your neighbors to be able to rely on your services."

Homeowners can call on Jason

for all kinds of remodel jobs, such as kitchen, bath, flooring and even small projects."We also do handyman services," Jason said. "No job is too small, but it's often more economical to handle it like a Honey-Do List," Jason explained. "Instead of coming out for one small item, group all your repairs together, and we can get

them all done at once for you."

Jason has a \$150 minimum charge, which includes the trip charge plus the first two hours of work. That amount is deducted from any work done. "So, it makes sense for both the homeowner and us to fix the doorbell, put up the fans, and repair the cracked door jamb all in the same visit. You get more for your money, and you get all your projects finished right away."

To see some of Jason's quality work, visit his Web site at boershomerenovations.com. "We always give complimentary appraisals," he stated. "So, if you have an idea to renovate your kitchen or family room, we'll come out to work out a design and free cost estimate. You know it will be done right." ■

For more information, call Jason at (480) 229-6682, or send an e-mail to boershomereno@gmail.com. Boers Home Renovations, LLC., is licensed, bonded and insured, ROC#282409.

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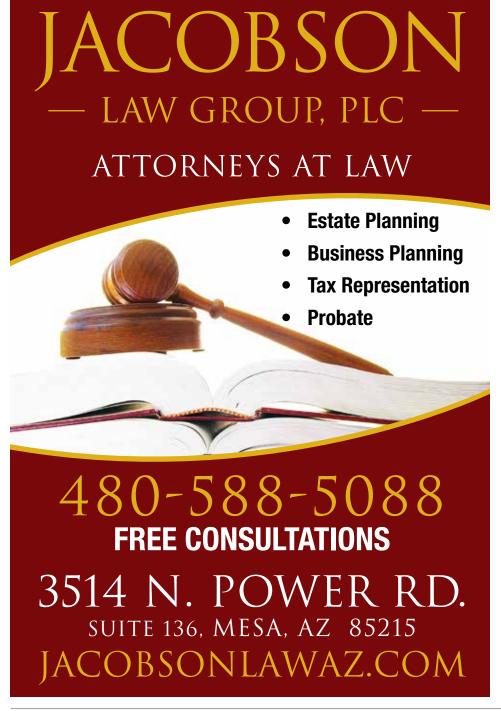


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**EDUCATION** 

# MIDDLE SCHOOL STUDENTS Take High School Level Courses

Submitted by Self Development Charter School **▼** elf Development Charter School (SDCS), a public kindergarten through eighth grade charter school, is well known in the local community and state for its outstanding academic programs.

SDCS' curriculum is accelerated. Students learn one full academic year ahead of Arizona State Department of Education standards. Aside from ensuring each student obtains a strong academic foundation, SDCS staff and faculty are dedicated to

developing well rounded students. SDCS would like to take this opportunity to highlight two present students-Emilia Y. and Meredith L. These students exemplify the school's ideals.

Emilia, a grade seven student, began SDCS in kindergarten. Emilia has set high academic goals for herself. She is enrolled in Algebra II, Advanced Placement Biology, High School Literature, and Latin courses, to name a few. When asked about

her favorite aspect of SDCS, she stated, "There are so many teachers that are nice... helping students to reach the school's expectations and personal goals." She elaborated by saying, "The teachers help each student improve, reaching for higher levels."

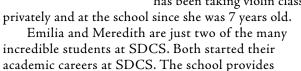
Emilia also credits SDCS staff and faculty with enhancing her social and cooperation skills. She participates in the school's Math Facts tutoring program, Choir Club, and Violin classes. A few times a week, Emilia mentors students in earlier grades by

providing Math Facts tutoring. She is a wonderful role model to the school's younger students.

Outside of school, Emilia takes violin and golf lessons. A gifted violinist, she has been playing since she was 3 1/2 years old. She also is a Phoenix Youth Symphony Symphonette member. Recently, Emilia and fellow student, Meredith, another violinist, showcased their musical talents during the school's Winter Program.

Meredith, a grade four student, began SDCS in grade one. Mrs. Player, Meredith's grade four teacher stated, "She is a model student, period!" She excels

> in academics, and enjoys participating in the school's extra-curricular reading programs—Parents as Partners and Classics. The Classics reading program requires students to read and present a report on eight to 13 classical novels each year. This is Meredith's third year participating in this program. Meredith credits SDCS with her math knowledge. However, her favorite SDCS activity is violin class, with Mrs. Porter. Meredith has been taking violin classes



students to reach their highest level of potential. It is time to register for the 2014-2015 school year. To learn more about and/or to register at SDCS, please contact the

students with a love of learning, and motivates



# **BMO Harris Bank Canadian Open BENEFITS ELEMENTARY SCHOOL**

Submitted by BMO Harris Bank

nce again, BMO Harris Bank and Canadian golfers at Red Mountain Ranch Golf and Country Club are teaming up with the Red Mountain Ranch Elementary School (RMRES) to raise funds for much needed equipment at this local school.

A successful golf tournament, held last February, raised more than \$6,000 for the school. Funds were raised through the support of BMO Harris Bank as the major sponsor of the event, various levels of local business sponsorship, as well as the generous support of the tournament participants at a silent auction.

RMRES is celebrating 20 years of learning in this community. To help mark this anniversary, organizers plan to make the 2014 BMO Harris Bank Canadian Open more successful than ever. To do this, they need the support of the community in any number of ways. The event is dependent upon volunteers before and during the event, donors of silent auction items, partners in the sponsorship of holes and, finally, participants in the golf tournament.

The silent auction will take place on Wednesday, Feb. 26, from 7 to 9 p.m., and the 2014 BMO Harris Bank Canadian Open will be held on Thursday, Feb. 27. Both events are at the Red Mountain Ranch Golf and

If you would like to get involved in this opportunity to support your local elementary school, please contact Mark or Kathy Hendrickson at (480) 663-3736; Betty





Meredith L., 4th grade

front office at (480) 641-2640. Self Development Preschool/Charter School

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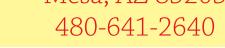
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To register: **(480) 788-5069** or visit www.azrelationshipinstitute.com

# COMMUNITY

# Welcome Dr. Carl Ferguson the Neighborhood

By Sharon Wozny

r. Carl Ferguson has had his practice, McKellips Family Medical Clinic, for 27 years, and he now is in Las Sendas, with the opening of his new office, Ferguson Family Medicine.

Dr. Ferguson treats people who are 12 years and older. In fact, they travel from all over the state to be his patients. His dedicated office staff has created a warm and welcoming atmosphere. Dr. Ferguson's southern manner, with his roots in Texas and Oklahoma, will make you feel like one of the family.

Not only is he board certified in family medicine and internal medicine, his other specialties include Botox, laser and cosmetic procedures, neuropathy treatments, anti-aging

therapy for men, trigger points and weight loss management. Dr. Ferguson is able to do all he does because he takes a power nap on his lunch break to keep him refreshed for the rest of his day.

Dr. Carl Ferguson

Dr. Ferguson is where he is professionally because of his dedication to excellence and hard work. Various physicians have inspired him along the way. His love for the sciences in school always made him realize he would be in this field someday. He excelled in school, being at the top of his classes and earning scholarships.

Dr. Ferguson joined the U.S. Army, and used his GI Bill to pay for medical school. He served in the U.S. Air Force as a flight surgeon. His mom was a supporter of his dreams. He has a passion for what he does. "I love helping people," Dr. Ferguson said.

In his spare time, the doctor enjoys watching his Oklahoma Sooners play, and then cheering on those alumni who have moved on to the National Football League. In fact, he does have football withdrawal when the season is over. When that happens, he has his six children to keep him busy. Whether he is watching his daughters perform in high school productions, a son following his music career dreams in Los Angeles, or his other children back in Oklahoma, he is surrounded with a loving family.

Giving back is part of who Dr. Ferguson is. He is involved with Children's International, and has done charitable work in Mexico.

The new office is open for business. Dr. Ferguson and his staff

would love to welcome you into their family. For now, the hours are Tuesday, from 7:30 a.m. to 2 p.m.; Wednesday, from 1 p.m. to 5 p.m.; and Thursday, from 7:30 a.m. to noon. A wonderful option he provides is the welcoming of walk-in patients, from 7:30 to 8 a.m., to help people avoid an urgent care visit.

In the future, as this practice grows, the hours will expand, and Dr. Ferguson will add a doctor who he will

If you are looking for a new family physician, give Dr. Carl Ferguson a call at (480) 830-1553. You will be happy

Ferguson Family Medicine is located at Red Mountain Village, 3514 N. Power Road, Suite 105, on the southwest corner of Power and Thomas roads.

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# **REAL ESTATE**

# reflect great time to put your home on the market

By John Karadsheh

**T** any homeowners have been waiting for prices Leto rise enough so they can upgrade or downsize.

If you are thinking of listing your home in 2014, now is the time to make a plan for getting your house in great shape to sell. Many buyers are choosing new over resale because the models



John Karadsheh

present homes which are decluttered, neutral, crisp and clean. As you prepare to get your home ready to sell, be inspired by the concept of a model home, so your home can be the most competitive home on the market.

Most buyers form an assessment of the home within 30 seconds of walking in the front door. So, as in all things, it is important to make a good first impression. Here are a few things you can do to get your home ready to sell:

- **1. Declutter.** Cleared surfaces (counters, furniture) make rooms more appealing and look larger. There is a reason why model homes don't have lots of knickknacks around. So, pack them away now.
- **2. Buyers will be looking** for location and layout, but they also are looking for a home. Most buyers envision being very organized in their new home. So, if the



home they view is disorganized and cluttered, it is usually an immediate turnoff. Take the time to organize closets, cabinets and the garage. It may be a hassle, but it will make your home more marketable and your move easier.

3. Consider making some minor upgrades. Repaint to lighter neutral colors (you don't want to be

remembered as the house with the purple wall), upgrade light and plumbing fixtures, and refresh landscaping.

- **4. Resist the scents.** I have had buyers refuse to walk through homes which are over scented with room sprays, plug-ins and pungent candles. Those strong smells take time to clear and make the buyer ask, "What are they trying to hide?" Open the windows and do a thorough cleaning. Clean is always the best smell.
- **5. Detail it.** Clean or replace the carpets, wash the windows, touch up the baseboards, re-stain the side gate and garage door, clean the ceiling fans, clean the air vents, and scrub and seal the grout. Most buyers are not looking for a dirty house or fixer upper. Well maintained houses make buyers more motivated to make an offer.

Of course, if you are not sure how to begin, give us a call. We will be happy to help you get your house on the market and sold.

John Karadsheh is a licensed REALTOR® with Coldwell Banker, Trails and Paths Premier Properties. He also is an Associate Broker, Accredited Buyers Representative, a Certified Residential Specialist, and was voted in the Top Five Residential Real Estate Agents in Arizona for 2012 and 2013 by Ranking Arizona, the Best of Arizona Business. You can contact John with any of your real estate questions. Call him at (602) 615-0843, or go to his Web site at www.BuyAndSellAZ.com.

# COMMUNITY

Submitted by Las Sendas Retirees Club

f you would like to make new friends in Las Sendas, and put additional spark in your social life, come to a Las Sendas retirees meeting to try us out. Club participants will:

- enjoy meetings with interesting guest speakers.
- establish new friendships at after-meeting lunches in local restaurants.
- have fun at our quarterly parties.
- join us for an annual trip to an interesting destination. We meet at the Trailhead Clubhouse twice a month in the winter, on the second and fourth Tuesdays of the month. During the summer, we gather once a month, on the fourth Tuesday.



Meetings start at 9:30 a.m. A 30-minute social, which features tempting treats and a selection of books for \$1 each, precedes each meeting.

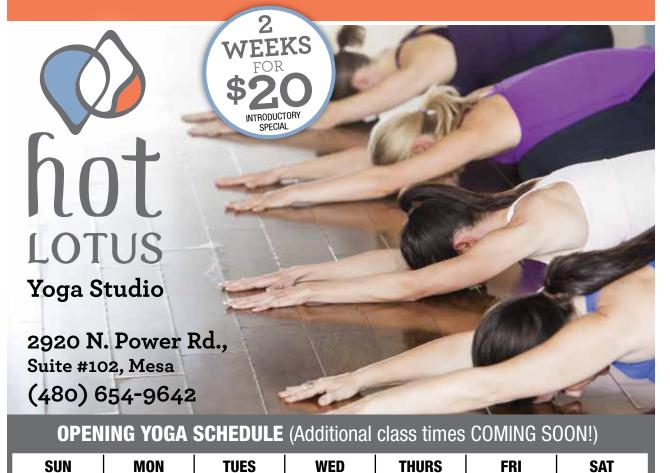
Despite the group's name, you don't have to be retired, but

should be available for the meetings. The membership fee is a very modest \$20 per person per year.

Our group has a lot of fun during the year. Participation is an easy way to expand your circle of friends, and enjoy a livelier social life.

If interested, please come to one of our meetings, or call Dick Wilson, membership chairman, at (480) 699-3583.

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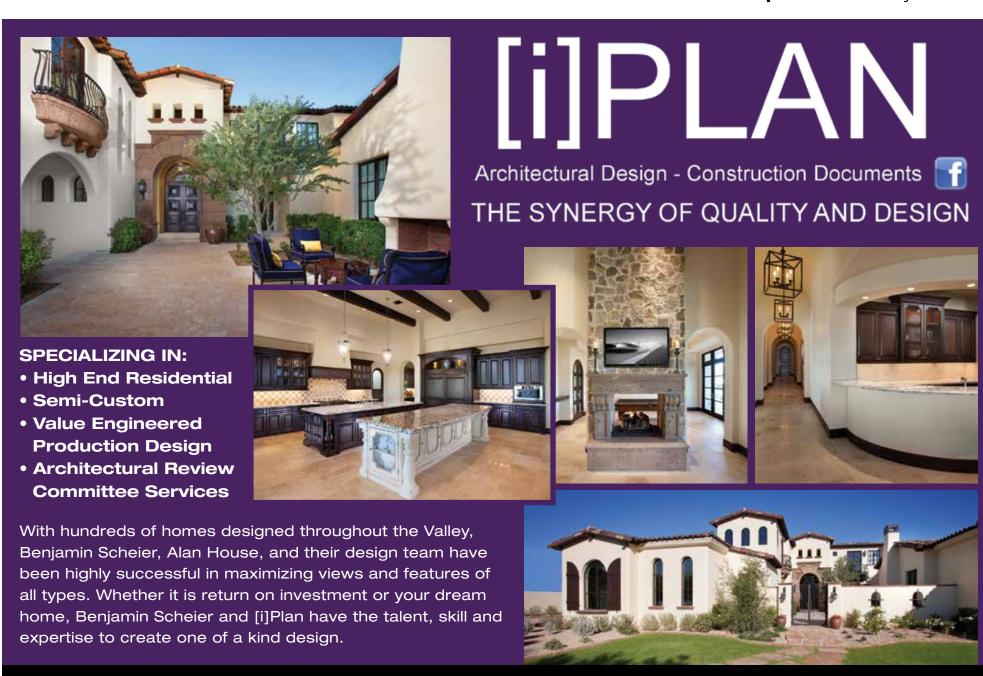
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# STREAMLINE BY DESIGN Offers a Different Approach to Simplification

Submitted by Streamline by Design

**LOCAL BUSINESS** 

Thile many organizing services focus primarily on physical order, Streamline by Design makes efficiency and usability a primary goal.

Owner Lynne
Arnold takes each job
as a challenge, striving
to make people's lives
simpler and make the
tasks they do repeatedly
more efficient and faster.
She asks how she can
help people arrange their
spaces so they can do more
in less time. In addition,
she inquires as to how she

can make homes more relaxing and, at the same time, more functional.

Simplifying, organizing and facilitating come naturally to this mother of seven. Numerous cross-country moves, the diversity of kids' activities, and doing everything herself mandated that she streamline chores. Some people are just naturally organized, and cannot live with chaos in routines or clutter in spaces. When someone like this has seven kids, she becomes an expert at management of time and spaces.

Streamline by Design is not a typical organizing service. The emphasis is on creating functional spaces that work, not just look good. There isn't much point to orga-

nizing possessions if you cannot use them easily. Solutions are tailored to your lifestyle

and preferences. You can choose to have as much or as little help as you need.

Another unique service offered is an inexpensive maintenance plan, which some people find invaluable. This includes periodic visits to evaluate how well the changes are working, and to modify solutions where needed. This service was inspired by the realization people often have to *live* with it for a while in order to really know whether the space works for them.

Streamline by Design specializes in household and garage rearrangement, downsizing and sorting, moving, getting kids involved in organizing, as well as pantry and food organization. During a free 30-minute, in-home consultation, Lynne will evaluate your needs and your lifestyle to determine the potential within your spaces for filling those needs and facilitating your lifestyle. By making routine chores easier and the things you use more accessible, you have more time for the things you enjoy.

You can contact Lynne Arnold at (480) 703-0183, or through the Web site at www.streamline-by-design.net.





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# **Law Group Stresses**

# Importance of Estate Planning

By Kimberly Searles

**¬** or Mark Jacobson, shifting the way ◀ people think about estate planning is a priority.

Mark recently opened the Jacobson Law Group, located at Power and Thomas roads, in Northeast Mesa. He seeks to bring a fresh perspective to estate planning, tax and business legal services.

"So many people believe estate planning is only for the ultra wealthy members of our community," said Mark. "In reality, it's more affordable than you might think."

More importantly, the heart of estate planning is about protecting what you have—your family and your assets. Jacobson Law Group specializes in protecting both by using strategies involving wills, trusts, powers of attorney and other business entities.

A self-described frugal person, Mark loves helping others protect what they

own. He believes estate planning is especially important for families with minor children, to ensure the funds and resources are in place should something happen to the parents.

Married for 12 years, with five children ranging in age from 8 months to 8 years, Mark knows the value of helping people protect not only their financial health, but also their families.

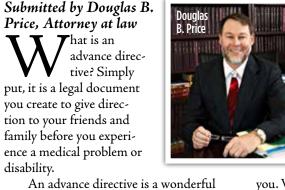
A native Arizonan, having spent most of his life in the Mesa area, Mark has a law degree from Arizona State University and an undergraduate degree in accounting. He also owned a small construction business prior to attending law school. All his previous experiences help him understand the needs of Northeast Mesa residents, and he looks forward to serving them well.

"Many times, people call an attorney when they have an immediate problem," stated Mark. "With our firm, our goal is to help our clients avoid future problems."

Jacobson Law Group focuses on personal service from a local resident who understands the specific needs and challenges of the community. Unlike many of the bigger law firms, Mark takes the time to get to know his clients, even making house calls. He ensures that every client file gets his personal attention, with the goal of creating quality legal solutions and

> long-term relationships with each client. ■

Jacobson Law Group is located at 3415 N. Power Road, Suite 136. The firm offers legal services dealing with estate, business and tax planning. Find out how you can protect your future by visiting www. jacobsonlawaz.com, or by calling (480) 588-5088. Mark also can be reached via e-mail at mark@jacobsonlawaz.com.



An advance directive is a wonderful insurance policy for you to be sure your desires will be followed even if you subsequently are incapacitated. You cannot wait to prepare an advance directive. You must prepare it while you are able. The legal term to describe this is you must be competent to make a valid advance directive.

**LOCAL BUSINESS** 

Advance directives can be made in conjunction with a will or a trust, and a financial power of attorney, so you will have a complete estate planning package in the event of your disability or death. Your risk of being disabled or incapacitated is many times higher than your risk

A living will is an example of an advance directive. It is a legal document directing what medical care you would want under circumstances whereby you were disabled or even unconscious. For example, do you want a feeding tube? Do you want comfort care? Do you want artificial respiration? By preparing a living will, you can give comfort to your loved

ones, helping them and your doctors to choose the treatment path you want.

Other advance directives include financial powers of attorney, so the person or persons you designate can pay your bills with access to your accounts. Medical powers of attorney allow you to specify a person or persons to make medical decisions for

you. When combined with a living will, it is a powerful tool to insure you receive the medical care you want, directed by the people who you want to be in control.

The Health Insurance Portability and Accountability Act (HIPAA) laws of 1996, passed by Congress, help to protect our privacy. However, they have made it more difficult for your loved ones to obtain copies of your medical records. We can prepare a HIPAA Authorization to make it easier for your loved ones to obtain your records under HIPAA.

We have more than 30 years of experience in practicing law in Arizona. All of these advance directives can be prepared by our office with an advance directives package and, at no additional cost, we will post your medical advance directives on the secure Arizona system for Internet access by you or your doctors from anywhere in the world.

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# REAL ESTATE

# Recap of 2013 Housing Market Combines WITH A LOOK AHEAD FOR 2014

By Lorraine Ryall, Realtor CDPE, CSSN, MSSC Coldwell Banker Trails and Paths Premier Properties

we can see how our housing market has continued to make a strong recovery, with the

median sale price up 20.9 percent year-over-year.

The most surprising factor is all the gains took place in the first half of 2013, with the median sales price ending in December at \$185,000, which was the same price as July.

# **Inventory**

The year 2013 began as a seller's market, with more demand than supply, which remained constant until June. Starting 2014, the total inventory is at 25,360, which is a 20 percent increase year-over-year. At the same time, demand has dropped, and we now have a balanced market, with supply and demand being pretty equal.

## **Interest Rates**

The 30-year fixed rate started 2013 at 3.34 percent, while 2014 has started at 4.53 percent. The increase in rates took place between May and July 2013, and has stayed pretty consistent since then. While this is an increase, we still are at historically low interest rates.

# **Distressed Inventory and Sales**

With our housing recovery, come fewer homeowners facing

foreclosure. In January 2013, there were 11,635 notices of trustee sales, and that number has decreased to 5,974 in January 2014. At the beginning of 2013, distressed sales, which include both foreclosures and short sales, accounted for 33.8 percent of sales. As of December 2013, that number had decreased to 17.1 percent.

## **Look Ahead for 2014**

We have begun 2014 with a 41 percent drop in pending sales. There are several factors contributing to the lower number, including far fewer short sales, which take longer to close, and remain in pending for months.

Our market is no longer inviting to the bargain hunters and investors, with far fewer distressed properties and increasing prices, therefore, taking out a significant number of buyers/investors we had in previous years. Even with those added factors, the fact remains the market has changed, and, for the first time since January 2011, we are in a balanced market, with supply and demand pretty much equal.

With a balanced market, prices are not expected to increase anywhere near the rate of the previous year, but the market should remain pretty stable. The key over the next few months is going to be supply verses demand. Too much supply, and it becomes a buyer's market. More demand than supply, and it is a seller's market. We are coming into our peak buying season, and with interest rates still at record lows, and home prices expected to increase, even if at a much slower pace, it is a great time to buy.

For the complete article and charts showing monthly statistics, please visit my Web site blog page at www.Homes2SellAZ.com.



# The Mortgage Debt Relief Act Has Expired

As expected, The Mortgage Debt Relief Act of 2007 has not been extended and no longer applies. While this sounds like bad news, it really doesn't apply to about 90 percent of mortgages here in Arizona. Taxes do not apply on nonrecourse loans. Arizona is an Anti-Deficiency state, which means the lender cannot sue the homeowner after a foreclosure or short sale. This makes the mortgage nonrecourse, and, therefore, not liable for taxes. This applies to purchase money, and the loan must meet certain criteria, which 90 percent of mortgages in Arizona do. Call me today to find out if your loan qualifies. You also can call for a free, no obligation consultation.

Lorraine Ryall is a multi-million dollar producer and recipient of the Coldwell Banker International President's Circle Award. For more information, call (602) 571-6799, or visit her Web site at www.Homes2SellAZ.com.

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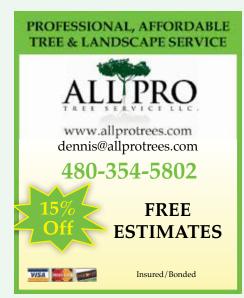
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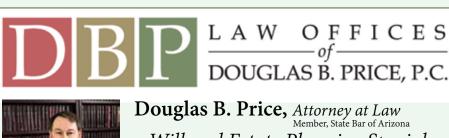














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\$649,000

3,571 sq. ft. 4BR plus a game rm, 3BA, 3G. Granite counters, hardwood flooring, garage w/cabinets & a pool.



\$250,000

2,242 sq. ft. 4BR, 2BA. Horse property w/no HOA on a 3/4 acre lot, large front porch & city light views.



\$289,000

2,003 sq. ft. 3BR, 2BA, 2G. Golf course lot, granite tile counters, pool, covered patio & a gazebo.



\$725,000

4,630 sq. ft. 7BR, 5.5BA, 4G. Cul-desac lot, pool, spa, basketball & volleyball courts, double gates, balcony.



**SOLD** 

3,551 sq. ft. 5BR, 3BA, 3G. Granite counters, Viking® 6 burner cooktop, deck w/city light & Mtn. views.



\$424,999

3,141 sq. ft. 4BR plus den, 3BA, 3G. Oversized lot, RV gate, granite counters & plantation shutters.



\$539,000

3,177 sq. ft. 4BR, 4.5BA, 3G. Energy Star Certified, granite counters, SS appliances & mahogany cabinets.



\$200,000

1,531 sq. ft. 3BR, 2BA, 2G. Cul-desac lot, SS appliances, granite counters & saultillo tile flooring.



condo. Corner unit, tile flooring, covered patio, master on first floor.



\$247,000

1,950 sq. ft. 3BR, 1.75BA, 2G. Plantation shutters, fireplace, atrium, diving pool & a grass play area.



\$900,000

6,600 sq. ft. 5BR, 2 bonus rooms, 4.5BA. Hardwood flooring, granite counters, pool, spa, ramada, BBQ.



\$269,000

2,274 sq. ft. 3BR plus a loft, 2.5BA, 3G. Brick fireplace, covered patio, fenced pool & a grass play area.



\$249,000

1,803 sq. ft. 3BR, 2BA, extended 1G w/epoxy flooring. Luxury resort style condo, granite counters.



\$575,000

3,384 sq. ft. 4BR, loft, 3BA, 3G. City light & Mtn. views w/balcony, putting green, pool, spa, BBQ & a garden.



**SOLD** 

2,868 sq. ft. 4BR, 2.5BA, 3G. Chef's kitchen w/2 sinks, pool, 2 covered patios & a beehive fireplace.



\$334,900

2,834 sq. ft. 4BR, 3BA, 3G. SS appliances, granite counters, Trane® A/C units, low maintenance landscaping.



**UNDER CONTRACT** 

3,826 sq. ft. 4BR, 3.5BA, 3G. 1.5 acre cul-de-sac lot w/Red Mtn & city light views, pool w/waterfall.



\$340,000

2,475 sq. ft. 3BR, 2.5BA, 3G. 42" Maple cabinets, Corian® counters, lush backyard w/ramada & a BBQ.



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